



CITY COUNCIL AGENDA ITEM

REQUESTED COUNCIL MEETING DATE 10/05/10

SUBJECT: Purchase of Replacement Lift Stations from Sanders Company

DEPARTMENT: Public Utilities

RECOMMENDED MOTION: Authorize the purchase of four replacement Smith and Loveless Lift Stations and to approve the purchase order to Sanders Company, Inc., their local supplier, for the total purchase price of \$139,172 per our existing long-term pricing agreement.

SUMMARY: A portion of the continuing maintenance program, for the Public Utilities Department, is the regular replacement of sewage lift stations. We currently have approximately 110 lift stations of the Smith Loveless type to maintain within our utility system.

We recently identified four additional lift stations, Brandy Hills (#44), Isabelle (#2), Cambridge Estates (#18), and Riverwood (#48) that have all now exceeded their useful life of approximately 15 - 20 years and are now in need of replacement. These 4 lift stations will be installed by our Public Utility Department Field Operations and Maintenance Staff working cooperatively. By their working together we will continue to save the City significant dollars and help to do more with less. However, even with these 4 proposed pump station replacements, and the Nixon Line L.S. Replacement Project currently scheduled to go out for bid soon there will still remain 8 of our roughly 110 existing lift stations being of 20 years old or older. This hopefully emphasizes a point that we are not only doing very well in extending the useful life of these lift stations but we have much more yet to do in the future to continue to fund the replacement of them.

These highly reliable and easily maintained lift stations have been the City standard for over 30 years. The City currently has a five-year agreement with Sanders Company which sets contract prices for Smith and Loveless lift stations and includes an escalation factor controlled by a Federal Producer Price Index Number for this type of equipment. This agreement has allowed us to control costs over the past approximately fifteen years. A price quote has recently been provided based on this existing agreement. Funds are currently available in the R & R Lift Station Project, #SLS002. We request your approval at this time for the approval to purchase these four replacement lift stations per the terms of our existing and continuing long term pricing agreement.

ATTACHMENTS: Ordinance Resolution Budget Resolution

Other Support Documents/Contracts Available for Review in the Public Utilities Office

DEPARTMENT HEAD	<i>[Signature]</i>	Fred W. Griffith, P.E.	<i>[Signature]</i>	Date	9/22/10
FINANCE DEPARTMENT	<i>[Signature]</i>	Approved as to Budget Requirements	<i>[Signature]</i>	Date	9/22/10
CITY ATTORNEY	<i>[Signature]</i>	Approved as to Form and Legality	<i>[Signature]</i>	Date	N/A
CITY MANAGER	<i>[Signature]</i>	Approved Agenda Item For:	10/5/10		

COUNCIL ACTION: Approved as Recommended Disapproved Tabled Indefinitely
 Continued to Date Certain Approved with Modification:



Smith & Loveless, Inc.
 14040 Santa Fe Trail Drive
 Lenexa, Kansas 66215
 913/888-5201

**SALES AGREEMENT
 Public/Bonded
 Page 1 of 3**

9/22/10 *[Signature]*

Quotation Date: ~~9/17/2010~~

Inquiry Number:

Engineer: City of Port Orange

Job Location: Riverwood, Replacement
 for Serial # 16-2006

Name and Address:

Smith & Loveless, Inc., having an office at 14040 Santa Fe Trail Drive, Lenexa, Kansas 66215 (hereinafter referred to as "Seller"), hereby agrees to sell to the buyer designated below (hereinafter referred to as "Buyer"), subject to all of the terms and conditions listed below and on the following pages, the following equipment. *The Sales Representative is not an agent or employee of Seller and is not authorized to enter into any agreement on Seller's behalf or bind Seller in any way.*

(1) Smith & Loveless Factory-Built Classic Wet Well Mounted Pumping Station complete with fiberglass housing and structural steel base suitable for installation on top of a 6'-0" inside diameter wet well opening. The principal items of equipment include 2 vertical, close-coupled, vacuum-primed, 4", 4B2D Smith & Loveless non-clog pumps, each capable of delivering 220 GPM at 70' TDH with a maximum static suction lift of 20', and each driven by a 15 HP, 1760 RPM, 3 phase, 60 cycle, 230 volt motor; valves, 4" internal piping; central control panel with circuit breakers; motor starters and automatic pumping level controls; heater; priming pumps, ventilator and all internal wiring.

Accessory Items Included:

Per Port Orange Contract Dated 10/19/2009

S.S. Durolast Baseplate in lieu of Fiberglass Coated Baseplate. Add \$400.00

****Special Note: Future Condition of 81'TDH to be met by Impeller size increase only!**

PRICE, SUBMITTAL DATA & DELIVERY:

\$34,563.00 F.O.B. factory plus any taxes which may apply. Truck/Rail freight allowed to job site, rail siding or nearest unloading area-unloading to be by Buyer. Due to the spike in gas prices, which is beyond the control of Smith & Loveless at the time of our quotation/bid, a fuel surcharge may need to be assessed at time of shipment.

One Day supervision of initial operation is included. If additional days are required, Seller will furnish a factory-trained supervisor for **\$850.00** per day including travel time plus actual travel expenses.

With continuing approval of the Smith & Loveless Credit Department, payments terms are 100% Net 30 days from date of shipment, or at time of start-up, whichever occurs first.

Seller to send Submittal Data for approval 1 week(s) after receipt of complete details at Seller's factory.

Manufacturing completion is estimated at 6-8 week(s) after receipt in Seller's office of approved Submittal Data and/or after all notations or comments have been clarified, approved and inserted into the manufacturing documents by the Seller. Variations in the time Submittal Data is returned to Seller and/or Submittal Data marked approved but which contain contingencies or variations may impact the completion of the equipment.



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 14040 Santa Fe Trail Drive
 Lenexa, Kansas 66215
 913/888-5201

**SALES AGREEMENT
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Name and Address:

Quotation Date: ^{9/22/10} ~~9/17/2010~~ J2
 Inquiry Number:
 Engineer: City of Port Orange
 Job Location: Cambridge Estates,
 Replacement for Serial # 16-3461

Smith & Loveless, Inc., having an office at 14040 Santa Fe Trail Drive, Lenexa, Kansas 66215 (hereinafter referred to as "Seller"), hereby agrees to sell to the buyer designated below (hereinafter referred to as "Buyer"), subject to all of the terms and conditions listed below and on the following pages, the following equipment. *The Sales Representative is not an agent or employee of Seller and is not authorized to enter into any agreement on Seller's behalf or bind Seller in any way.*

(1) Smith & Loveless Factory-Built Classic Wet Well Mounted Pumping Station complete with fiberglass housing and structural steel base suitable for installation on top of a 6'-0" inside diameter wet well opening. The principal items of equipment include 2 vertical, close-coupled, vacuum-primed, 4", 4B2D Smith & Loveless non-clog pumps, each capable of delivering 450 GPM at 50' TDH with a maximum static suction lift of 20', and each driven by a 15 HP, 1760 RPM, 3 phase, 60 cycle, 230 volt motor; valves, 6" internal piping; central control panel with circuit breakers; motor starters and automatic pumping level controls; heater; priming pumps, ventilator and all internal wiring.

Accessory Items Included:

Per Port Orange Contract Dated 10/19/2009

S.S. Durolast Baseplate in lieu of Fiberglass Coated Baseplate. Add \$400.00

****Special Note: Future Condition of 72'TDH to be met by Impeller size increase only!**

PRICE, SUBMITTAL DATA & DELIVERY:

\$38,065.00 F.O.B. factory plus any taxes which may apply. Truck/Rail freight allowed to job site, rail siding or nearest unloading area-unloading to be by Buyer. Due to the spike in gas prices, which is beyond the control of Smith & Loveless at the time of our quotation/bid, a fuel surcharge may need to be assessed at time of shipment.

One Day supervision of initial operation is included. If additional days are required, Seller will furnish a factory-trained supervisor for \$850.00 per day including travel time plus actual travel expenses.

With continuing approval of the Smith & Loveless Credit Department, payments terms are 100% Net 30 days from date of shipment, or at time of start-up, whichever occurs first.

Seller to send Submittal Data for approval 1 week(s) after receipt of complete details at Seller's factory.

Manufacturing completion is estimated at 6-8 week(s) after receipt in Seller's office of approved Submittal Data and/or after all notations or comments have been clarified, approved and inserted into the manufacturing documents by the Seller. Variations in the time Submittal Data is returned to Seller and/or Submittal Data marked approved but which contain contingencies or variations may impact the completion of the equipment.



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 Lenexa, Kansas 66215
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SALES AGREEMENT
Public/Bonded
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Name and Address:

Quotation Date: ~~9/17/2010~~ ^{9/22/10} JZ
 Inquiry Number:
 Engineer: City of Port Orange
 Job Location: Isabelle, Port Orange
 Florida

Smith & Loveless, Inc., having an office at 14040 Santa Fe Trail Drive, Lenexa, Kansas 66215 (hereinafter referred to as "Seller"), hereby agrees to sell to the buyer designated below (hereinafter referred to as "Buyer"), subject to all of the terms and conditions listed below and on the following pages, the following equipment. ***The Sales Representative is not an agent or employee of Seller and is not authorized to enter into any agreement on Seller's behalf or bind Seller in any way.***

(1) Smith & Loveless Factory-Built Classic Wet Well Mounted Pumping Station complete with fiberglass housing and structural steel base suitable for installation on top of a 6'-0" inside diameter wet well opening. The principal items of equipment include 2 vertical, close-coupled, vacuum-primed, 4", 4B2D Smith & Loveless non-clog pumps, each capable of delivering 260 GPM at 39' TDH with a maximum static suction lift of 20', and each driven by a ~~20~~ HP, 1760 RPM, 3 phase, 60 cycle, 230 volt motor; valves, 4" internal piping; central control panel with circuit breakers; motor starters and automatic pumping level controls; heater; priming pumps, ventilator and all internal wiring.

Accessory Items Included:

Per Port Orange Contract Dated 10/19/2009

S.S. Durolast Baseplate in lieu of Fiberglass Coated Baseplate. Add \$400.00

****Special Note: Future Condition of 49' TDH to be met by Impeller size increase only!**

7.5
 per
 Fred / Duncan
 or
 9/22/10

32,752

PRICE, SUBMITTAL DATA & DELIVERY:

~~\$33,812.00~~ F.O.B. factory plus any taxes which may apply. Truck/Rail freight allowed to job site, rail siding or nearest unloading area-unloading to be by Buyer. Due to the spike in gas prices, which is beyond the control of Smith & Loveless at the time of our quotation/bid, a fuel surcharge may need to be assessed at time of shipment.

One Day supervision of initial operation is included. If additional days are required, Seller will furnish a factory-trained supervisor for \$850.00 per day including travel time plus actual travel expenses.

With continuing approval of the Smith & Loveless Credit Department, payments terms are 100% Net 30 days from date of shipment, or at time of start-up, whichever occurs first.

Seller to send Submittal Data for approval 1 week(s) after receipt of complete details at Seller's factory.

Manufacturing completion is estimated at 6-8 week(s) after receipt in Seller's office of approved Submittal Data and/or after all notations or comments have been clarified, approved and inserted into the manufacturing documents by the Seller. Variations in the time Submittal Data is returned to Seller and/or Submittal Data marked approved but which contain contingencies or variations may impact the completion of the equipment.



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 Page 1 of 3

Name and Address:

Quotation Date: ~~9/17/2010~~ ^{9/22/10} *FE*

Inquiry Number:

Engineer: City of Port Orange

Job Location: Brandy Hills, Replacement
 for Serial # 16-3591

Smith & Loveless, Inc., having an office at 14040 Santa Fe Trail Drive, Lenexa, Kansas 66215 (hereinafter referred to as "Seller"), hereby agrees to sell to the buyer designated below (hereinafter referred to as "Buyer"), subject to all of the terms and conditions listed below and on the following pages, the following equipment. *The Sales Representative is not an agent or employee of Seller and is not authorized to enter into any agreement on Seller's behalf or bind Seller in any way.*

(1) Smith & Loveless Factory-Built Classic Wet Well Mounted Pumping Station complete with fiberglass housing and structural steel base suitable for installation on top of a 5'-0" inside diameter wet well opening. The principal items of equipment include 2 vertical, close-coupled, vacuum-primed, 4", 4B2B Smith & Loveless non-clog pumps, each capable of delivering 220 GPM at 23' TDH with a maximum static suction lift of 20', and each driven by a 3 HP, 1170 RPM, 3 phase, 60 cycle, 230 volt motor; valves, 4" internal piping; central control panel with circuit breakers; motor starters and automatic pumping level controls; heater; priming pumps, ventilator and all internal wiring.

Accessory Items Included:

Per Port Orange Contract Dated 10/19/2009

S.S. Durolast Baseplate in lieu of Fiberglass Coated Baseplate. Add \$400.00

PRICE, SUBMITTAL DATA & DELIVERY:

\$32,192.00 F.O.B. factory plus any taxes which may apply. Truck/Rail freight allowed to job site, rail siding or nearest unloading area-unloading to be by Buyer. Due to the spike in gas prices, which is beyond the control of Smith & Loveless at the time of our quotation/bid, a fuel surcharge may need to be assessed at time of shipment.

One Day supervision of initial operation is included. If additional days are required, Seller will furnish a factory-trained supervisor for **\$850.00** per day including travel time plus actual travel expenses.

With continuing approval of the Smith & Loveless Credit Department, payments terms are 100% Net 30 days from date of shipment, or at time of start-up, whichever occurs first.

Seller to send Submittal Data for approval 1 week(s) after receipt of complete details at Seller's factory.

Manufacturing completion is estimated at 6-8 week(s) after receipt in Seller's office of approved Submittal Data and/or after all notations or comments have been clarified, approved and inserted into the manufacturing documents by the Seller. Variations in the time Submittal Data is returned to Seller and/or Submittal Data marked approved but which contain contingencies or variations may impact the completion of the equipment.