



## CITY OF PORT ORANGE

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August 19, 2009

### GOLF COURSE BOARD OF DIRECTORS MEETING

The Regular Meeting of the Port Orange Golf Course Board of Directors will be held on Tuesday, August 25, 2009, at 4:30 p.m. in the City Manager's Conference Room, Port Orange City Hall, 1000 City Center Circle, Port Orange, Florida.

Sincerely,

A handwritten signature in black ink that reads "Kenneth W. Parker". The signature is written in a cursive style.

Kenneth W. Parker  
City Manager

kwp/rlg

cc: Allen Green, Board Member  
Margaret Roberts, City Attorney  
John Shelley, Finance Director  
Ricardo Catarino, KemperSports  
Donald Koerner, The Golf Club at Cypress Head  
Dennis Pickavance, The Golf Club at Cypress Head  
Shirley Kelly, Deputy City Clerk

GOLF COURSE BOARD OF DIRECTORS MEETING  
CITY MANAGER'S CONFERENCE ROOM  
1000 CITY CENTER CIRCLE  
PORT ORANGE, FLORIDA

MINUTES OF THE JULY 28, 2009, MEETING

A meeting of the Golf Course Board of Directors was held on July 28, 2009, and was convened at 4:30 p.m.

Present at the meeting were:

Allen Green, Board Member  
Kenneth W. Parker, Board Member  
Margaret Roberts, City Attorney  
John Shelley, Finance Director  
James Hahn, KemperSports  
Ricardo Catarino, KemperSports  
Don Koerner, KemperSports  
Dennis Pickavance, KemperSports

A motion was made by Ken Parker, seconded by Allen Green, to approve the minutes of the June 23, 2009, meeting. The motion carried.

Mr. Hahn introduced Ricardo Catarino of KemperSports to the Board. Mr. Catarino will be the representative from KemperSports for Cypress Head.

The Monthly Financial Report was presented. Total revenues for the month were \$102,335, under budget by \$34,179. Cost of goods was \$11,259, which is under budget by \$5,040. Payroll totaled \$62,934, which is under budget by \$2,060. Expenses for the month totaled \$40,797, which is under budget by \$10,115. The total net income for the month was negative \$35,946, which is under budget by \$16,964.

Mr. Koerner stated the course has instituted a new coupon program to encourage play at the course. He said that they are trying to keep the course in top shape to draw play. Mayor Green stated that he had heard complaints about the condition of the course. Mr. Koerner responded that they have received no complaints regarding the course conditions. Mayor Green stated that he would like to see a list of programs that we could investigate in order to increase revenue, including a lighted par three course.

Mr. Parker stated that the City could defer the rental payment. That would be about \$177,000. Mr. Parker also stated that he is considering using Cypress Head employees to assist in the recreational area, i.e., spraying ball fields, etc.; however, there were concerns expressed by the Cypress Head insurance carrier. Mayor Green asked if there were storage facilities available at Coraci Park so they would not have to transport equipment back and forth to the sites.

Mayor Green also asked for an organizational chart for all employees at Cypress Head showing their position and wages.

Mayor Green asked what it would cost to construct a par three course. Mr. Hahn said he would gather some information and get back with him. Lighting would be a big factor in the cost. Mayor Green also asked about advertising. Mr. Koerner stated that the course is advertised in golf publications in the Central Florida area. The budget for the year is \$40,000. Mayor Green asked about television advertising. Mr. Parker stated that he and Margaret Roberts are taking with Clear Channel about billboard space.

A motion was made by Mr. Parker, second by Mayor Green, to accept the Financial Report. The motion carried.

The Evaluation Report was presented. The following ratings were reported:

1. Pro Shop - Same rating, no changes
2. Administrative offices – Same rating, no changes
3. Restaurant / Up .1 - Carpet cleaning was done on June 9
4. Banquet Room - Same rating, no changes, carpet done on June 9
5. Kitchen - Same rating, no changes
6. Clubhouse restrooms / Hallway – Up.1, no issues, carpet done and bathroom floors were pressure cleaned in June.
7. Clubhouse entrance/Parking Lot/Cart Barn – Same rating, no changes
8. First tee and Putting Green area – Up .2 - Transition complete and area is healthy and green.
9. Tee Conditions - Same rating, full and in good condition
10. Fairway Conditions – Up .1- Bermuda grass has flourished with all the rain.
11. Primary Rough – Same rating, Bermuda Grass has flourished with all the rain. It is mowed on schedule and is in good condition.
12. Common Rough – Same rating, drying out and mowed
13. Greens condition – Up .3 – 100% recovered from transition and in good condition
14. Bunkers – Down .1 due to wetness, wash-outs, and compaction
15. Course Restrooms – Up .1 - Floors got a new coat of paint in June
16. Cart Paths – Same rating
17. Fertilizer and Chemical Program –Same rating
18. Maintenance and Equipment – Same rating
19. Maintenance Facility – Same rating, no changes
20. Golf Carts – Same rating, batteries were replaced under warranty

Overall Rating - 6.42 this month, up .04 over the 6.38 last month.

There was discussion about the golf carts. Mr. Hahn stated that generally the only reason a golf cart is turned in is because of the batteries. This replacement in the batteries has extended the life of the carts and will help in the replacement value.

A motion was made by Mr. Parker, seconded by Mayor Green, to accept the Evaluation Report. The motion carried.

Mr. Koerner stated that he had received a quote to fix the lights on the driving range. The cost would be \$13,000. Mayor Green asked that the cost be noted during their report at the Council meeting.

Mr. Koerner asked about improvements to the building and Mr. Parker stated that none would be done now. Mayor Green asked if it had ever been considered to have a group like ArtHaus paint at the course.

The meeting was adjourned at 5:20 p.m.

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Allen Green, Board Member

The Golf Club at Cypress Head  
For the Ten Months Ending July 31, 2009

|                                     | Actual          | MTD Budget      | % of Budget | MTD Prior Year | % of PY      | Actual           | YTD Budget       | % of Budget | YTD Prior Year   | % of PY     | Annual Budget    | Rolling 12 Months |
|-------------------------------------|-----------------|-----------------|-------------|----------------|--------------|------------------|------------------|-------------|------------------|-------------|------------------|-------------------|
| <b>REVENUES</b>                     |                 |                 |             |                |              |                  |                  |             |                  |             |                  |                   |
| Green Fees & Cart Fees              | 80,555          | 97,666          | 83%         | 102,107        | 79%          | 1,048,570        | 1,222,027        | 86%         | 1,166,988        | 81%         | 1,395,174        | 1,199,716         |
| Merchandise                         | 4,333           | 8,500           | 50%         | 10,251         | 44%          | 62,675           | 66,300           | 73%         | 62,552           | 73%         | 100,800          | 74,182            |
| Other Pro Shop                      | 3,500           | 3,500           | 100%        | 3,511          | 100%         | 7,850            | 7,850            | 100%        | 8,550            | 108%        | 8,550            | 7,655             |
| Food and Beverage                   | 17,983          | 22,700          | 79%         | 23,581         | 75%          | 229,804          | 265,510          | 87%         | 251,083          | 95%         | 51,200           | 40,235            |
| Membership Initiation Fees          | 0               | 0               | 0%          | 0              | 0%           | 250              | 250              | 100%        | 500              | 200%        | 302,750          | 266,343           |
| Other Operating Revenues            | 3,505           | 4,200           | 83%         | 4,431          | 79%          | 41,585           | 47,100           | 87%         | 46,485           | 87%         | 54,800           | 47,485            |
| <b>TOTAL REVENUE</b>                | <b>110,532</b>  | <b>137,118</b>  | <b>81%</b>  | <b>144,771</b> | <b>76%</b>   | <b>1,435,088</b> | <b>1,571,792</b> | <b>91%</b>  | <b>1,527,572</b> | <b>97%</b>  | <b>1,913,174</b> | <b>1,646,913</b>  |
| <b>COST OF SALES</b>                |                 |                 |             |                |              |                  |                  |             |                  |             |                  |                   |
| Merchandise                         | 3,464           | 5,780           | 60%         | 7,874          | 47%          | 42,983           | 56,684           | 79%         | 55,890           | 77%         | 88,612           | 50,840            |
| Food & Beverage                     | 7,658           | 8,653           | 66%         | 9,464          | 61%          | 91,504           | 102,775          | 97%         | 105,945          | 90%         | 118,073          | 111,214           |
| <b>TOTAL COGS</b>                   | <b>11,120</b>   | <b>14,433</b>   | <b>76%</b>  | <b>17,338</b>  | <b>64%</b>   | <b>137,587</b>   | <b>161,459</b>   | <b>85%</b>  | <b>161,835</b>   | <b>85%</b>  | <b>188,685</b>   | <b>182,054</b>    |
| <b>COGS - Merchandise %</b>         | 70.2%           | 66.0%           | 103.1%      | 76.8%          | 108.6%       | 68.5%            | 68.0%            | 100.9%      | 67.7%            | 101.4%      | 89.0%            | 82.4%             |
| <b>COGS - Food %</b>                | 42.6%           | 39.0%           | 109.1%      | 40.1%          | 108.6%       | 41.4%            | 41.3%            | 106.2%      | 41.3%            | 100.3%      | 39.8%            | 60.2%             |
| <b>PAYROLL</b>                      |                 |                 |             |                |              |                  |                  |             |                  |             |                  |                   |
| Coups and Grounds                   | 24,265          | 26,337          | 92%         | 24,441         | 99%          | 256,223          | 238,521          | 99%         | 231,982          | 111%        | 310,881          | 304,241           |
| Carts, Range, Starters, Etc.        | 7,451           | 9,711           | 77%         | 9,773          | 81%          | 52,806           | 55,903           | 94%         | 51,711           | 102%        | 66,862           | 63,000            |
| Clubhouse                           | 2,211           | 2,211           | 100%        | 2,211          | 100%         | 13,971           | 13,971           | 100%        | 13,971           | 100%        | 13,971           | 106,302           |
| Food and Beverage                   | 6,530           | 10,422          | 51%         | 11,084         | 48%          | 40,768           | 49,641           | 82%         | 52,950           | 79%         | 113,971          | 125,286           |
| General and Administrative          | 10,185          | 10,125          | 101%        | 9,787          | 104%         | 97,181           | 99,914           | 97%         | 95,097           | 101%        | 120,190          | 125,886           |
| Marketing                           | 2,560           | 3,859           | 66%         | 3,141          | 82%          | 32,072           | 38,644           | 83%         | 38,654           | 85%         | 46,362           | 40,351            |
| <b>TOTAL PAYROLL</b>                | <b>58,813</b>   | <b>66,126</b>   | <b>90%</b>  | <b>63,684</b>  | <b>93%</b>   | <b>633,121</b>   | <b>650,612</b>   | <b>97%</b>  | <b>617,035</b>   | <b>105%</b> | <b>751,690</b>   | <b>758,319</b>    |
| <b>OPERATING EXPENSES</b>           |                 |                 |             |                |              |                  |                  |             |                  |             |                  |                   |
| Clubhouse                           | 19,208          | 20,729          | 88%         | 17,436         | 104%         | 184,769          | 235,768          | 78%         | 221,831          | 87%         | 281,018          | 228,069           |
| Coups - Starters, Etc.              | 4,120           | 4,865           | 85%         | 4,428          | 93%          | 4,600            | 10,225           | 45%         | 39,417           | 42%         | 56,205           | 62,282            |
| Pro Shop                            | 2               | 225             | 1%          | (65)           | 2%           | 843              | 10,225           | 8%          | 24,817           | 24%         | 32,203           | 27,807            |
| Food and Beverage                   | 2,311           | 2,745           | 84%         | 2,765          | 87%          | 21,330           | 23,205           | 92%         | 24,801           | 89%         | 32,203           | 27,807            |
| General and Administrative          | 15,888          | 17,682          | 89%         | 18,328         | 97%          | 164,400          | 205,208          | 80%         | 185,061          | 85%         | 238,968          | 218,070           |
| Marketing                           | 943             | 2,850           | 33%         | 1,974          | 49%          | 19,740           | 31,335           | 63%         | 26,944           | 73%         | 39,740           | 26,288            |
| <b>TOTAL OPERATING EXPENSES</b>     | <b>41,481</b>   | <b>49,296</b>   | <b>84%</b>  | <b>42,628</b>  | <b>97%</b>   | <b>465,607</b>   | <b>558,318</b>   | <b>83%</b>  | <b>516,147</b>   | <b>90%</b>  | <b>661,176</b>   | <b>673,568</b>    |
| <b>TOTAL EXPENSES</b>               | <b>112,114</b>  | <b>130,054</b>  | <b>86%</b>  | <b>133,650</b> | <b>91%</b>   | <b>1,238,128</b> | <b>1,371,286</b> | <b>90%</b>  | <b>1,294,679</b> | <b>98%</b>  | <b>1,629,651</b> | <b>1,497,533</b>  |
| <b>EBITDA</b>                       | <b>(1,463)</b>  | <b>7,064</b>    | <b>-21%</b> | <b>20,922</b>  | <b>-7%</b>   | <b>189,741</b>   | <b>300,414</b>   | <b>63%</b>  | <b>332,884</b>   | <b>57%</b>  | <b>283,623</b>   | <b>153,389</b>    |
| <b>MANAGEMENT FEES</b>              |                 |                 |             |                |              |                  |                  |             |                  |             |                  |                   |
|                                     | (14,833)        | (14,833)        | 100%        | (14,833)       | 100%         | (84,832)         | (84,832)         | 100%        | (82,397)         | 100%        | (102,358)        | (101,748)         |
| <b>FINANCING ACTIVITY</b>           |                 |                 |             |                |              |                  |                  |             |                  |             |                  |                   |
| Interest Expense - Debt             | (14,833)        | (14,833)        | 100%        | (12,506)       | 119%         | (148,330)        | (148,330)        | 100%        | (125,009)        | 119%        | (177,986)        | (201,331)         |
| <b>TOTAL FINANCING ACTIVITY</b>     |                 |                 |             |                |              |                  |                  |             |                  |             |                  |                   |
| <b>OTHER INCOME (EXPENSE)</b>       |                 |                 |             |                |              |                  |                  |             |                  |             |                  |                   |
| Depreciation & Amortization         | 0               | 0               | 0%          | 0              | 0%           | 0                | 0                | 0%          | 0                | 0%          | 0                | (6,007)           |
| <b>TOTAL OTHER INCOME (EXPENSE)</b> |                 |                 |             |                |              |                  |                  |             |                  |             |                  |                   |
| <b>NET INCOME</b>                   | <b>(25,027)</b> | <b>(16,481)</b> | <b>162%</b> | <b>(36)</b>    | <b>6881%</b> | <b>(44,421)</b>  | <b>67,250</b>    | <b>-64%</b> | <b>125,533</b>   | <b>-35%</b> | <b>3,369</b>     | <b>(157,706)</b>  |

The Golf Club at Cypress Head  
For the Ten Months Ending July 31, 2009

|                                     | Actual          | MTD Budget      | % of Budget | MTD Prior Year | % of PY      | Actual          | YTD Budget    | % of Budget | YTD Prior Year | % of PY     | Annual Budget | Rolling 12 Months |
|-------------------------------------|-----------------|-----------------|-------------|----------------|--------------|-----------------|---------------|-------------|----------------|-------------|---------------|-------------------|
| <b>EBITDA</b>                       | (1,463)         | 7,064           | -21%        | 20,922         | -7%          | 189,741         | 300,414       | 63%         | 332,884        | 57%         | 283,623       | 153,389           |
| <b>MANAGEMENT FEES</b>              |                 |                 |             |                |              |                 |               |             |                |             |               |                   |
|                                     | (14,833)        | (14,833)        | 100%        | (14,833)       | 100%         | (84,832)        | (84,832)      | 100%        | (82,397)       | 100%        | (102,358)     | (101,748)         |
| <b>FINANCING ACTIVITY</b>           |                 |                 |             |                |              |                 |               |             |                |             |               |                   |
| Interest Expense - Debt             | (14,833)        | (14,833)        | 100%        | (12,506)       | 119%         | (148,330)       | (148,330)     | 100%        | (125,009)      | 119%        | (177,986)     | (201,331)         |
| <b>TOTAL FINANCING ACTIVITY</b>     |                 |                 |             |                |              |                 |               |             |                |             |               |                   |
| <b>OTHER INCOME (EXPENSE)</b>       |                 |                 |             |                |              |                 |               |             |                |             |               |                   |
| Depreciation & Amortization         | 0               | 0               | 0%          | 0              | 0%           | 0               | 0             | 0%          | 0              | 0%          | 0             | (6,007)           |
| <b>TOTAL OTHER INCOME (EXPENSE)</b> |                 |                 |             |                |              |                 |               |             |                |             |               |                   |
| <b>NET INCOME</b>                   | <b>(25,027)</b> | <b>(16,481)</b> | <b>162%</b> | <b>(36)</b>    | <b>6881%</b> | <b>(44,421)</b> | <b>67,250</b> | <b>-64%</b> | <b>125,533</b> | <b>-35%</b> | <b>3,369</b>  | <b>(157,706)</b>  |

July Weather, Revenue, Rounds Summary  
2008 Vs. 2009

|                         | 2008     |           | 2009     |           | 2008   |         | 2009   |                                    | 2008   |         | 2009   |                                    | 2008   |         | 2009   |                                    | 2008   |         | 2009   |                                    |
|-------------------------|----------|-----------|----------|-----------|--------|---------|--------|------------------------------------|--------|---------|--------|------------------------------------|--------|---------|--------|------------------------------------|--------|---------|--------|------------------------------------|
|                         | Low Temp | High Temp | Low Temp | High Temp | Precip | Revenue | Rounds | Overcast, Frost, or Cart Path Only | Precip | Revenue | Rounds | Overcast, Frost, or Cart Path Only | Precip | Revenue | Rounds | Overcast, Frost, or Cart Path Only | Precip | Revenue | Rounds | Overcast, Frost, or Cart Path Only |
| 1                       | 72       | 88        | 75       | 90        | 1.5    | 5143    | 131    | Rain PM                            | 0.1    | 3008    | 157    | Cloudy                             |        |         |        |                                    |        |         |        |                                    |
| 2                       | 69       | 90        | 74       | 88        | 0      | 5189    | 133    |                                    | 0      | 3499    | 213    |                                    |        |         |        |                                    |        |         |        |                                    |
| 3                       | 71       | 91        | 72       | 90        | 0      | 5275    | 180    |                                    | 0.7    | 4838    | 207    | Rain PM                            |        |         |        |                                    |        |         |        |                                    |
| 4                       | 72       | 88        | 72       | 90        | 0      | 5007    | 118    |                                    | 0      | 3413    | 194    |                                    |        |         |        |                                    |        |         |        |                                    |
| 5                       | 70       | 90        | 73       | 91        | 0      | 5089    | 143    |                                    | 0      | 4589    | 164    |                                    |        |         |        |                                    |        |         |        |                                    |
| 6                       | 71       | 91        | 72       | 90        | 0      | 6183    | 114    |                                    | 0      | 2698    | 201    |                                    |        |         |        |                                    |        |         |        |                                    |
| 7                       | 72       | 91        | 73       | 90        | 0      | 3716    | 132    |                                    | 0.001  | 2621    | 138    |                                    |        |         |        |                                    |        |         |        |                                    |
| 8                       | 72       | 90        | 73       | 88        | 0.001  | 3456    | 146    |                                    | 0.3    | 3593    | 213    | Rain PM                            |        |         |        |                                    |        |         |        |                                    |
| 9                       | 72       | 91        | 72       | 87        | 0      | 4668    | 95     |                                    | 0.7    | 2690    | 115    | Rain PM                            |        |         |        |                                    |        |         |        |                                    |
| 10                      | 74       | 90        | 72       | 86        | 0      | 7639    | 120    |                                    | 0.1    | 2947    | 169    | Rain PM                            |        |         |        |                                    |        |         |        |                                    |
| 11                      | 74       | 89        | 73       | 88        | 0.4    | 4474    | 135    |                                    | 0      | 4624    | 167    |                                    |        |         |        |                                    |        |         |        |                                    |
| 12                      | 73       | 89        | 74       | 89        | 0      | 5053    | 154    |                                    | 0      | 4759    | 180    | Rain PM                            |        |         |        |                                    |        |         |        |                                    |
| 13                      | 74       | 88        | 74       | 90        | 0.001  | 5553    | 97     |                                    | 0      | 2344    | 176    | Overcast                           |        |         |        |                                    |        |         |        |                                    |
| 14                      | 75       | 88        | 75       | 88        | 0      | 4170    | 107    |                                    | 1.25   | 3054    | 168    | Overcast                           |        |         |        |                                    |        |         |        |                                    |
| 15                      | 76       | 89        | 76       | 89        | 0.2    | 4977    | 154    |                                    | 0      | 3950    | 175    | Rain PM                            |        |         |        |                                    |        |         |        |                                    |
| 16                      | 75       | 88        | 76       | 88        | 0      | 4834    | 134    |                                    | 0      | 3752    | 180    | Overcast                           |        |         |        |                                    |        |         |        |                                    |
| 17                      | 74       | 88        | 76       | 88        | 1.6    | 4063    | 142    |                                    | 0      | 3718    | 109    | Overcast                           |        |         |        |                                    |        |         |        |                                    |
| 18                      | 74       | 88        | 74       | 91        | 0      | 6554    | 136    |                                    | 0.5    | 3489    | 237    | Overcast                           |        |         |        |                                    |        |         |        |                                    |
| 19                      | 78       | 90        | 73       | 90        | 0      | 6130    | 124    |                                    | 0.001  | 4566    | 177    | Rain PM                            |        |         |        |                                    |        |         |        |                                    |
| 20                      | 78       | 94        | 70       | 86        | 0      | 5463    | 74     |                                    | 0.001  | 1804    | 178    |                                    |        |         |        |                                    |        |         |        |                                    |
| 21                      | 78       | 96        | 72       | 89        | 0      | 3494    | 150    |                                    | 0      | 3731    | 129    |                                    |        |         |        |                                    |        |         |        |                                    |
| 22                      | 77       | 94        | 74       | 89        | 5.25   | 4473    | 184    |                                    | 0      | 4042    | 115    | Rain PM                            |        |         |        |                                    |        |         |        |                                    |
| 23                      | 76       | 88        | 74       | 90        | 2.1    | 1961    | 141    |                                    | 0      | 3993    | 53     | Rain All Day                       |        |         |        |                                    |        |         |        |                                    |
| 24                      | 75       | 89        | 75       | 89        | 0      | 3634    | 155    |                                    | 1.75   | 4028    | 109    |                                    |        |         |        |                                    |        |         |        |                                    |
| 25                      | 77       | 90        | 73       | 88        | 0      | 5387    | 167    |                                    | 0      | 4807    | 202    | Rain PM                            |        |         |        |                                    |        |         |        |                                    |
| 26                      | 74       | 91        | 73       | 89        | 0      | 3653    | 134    |                                    | 0.5    | 4566    | 109    | Rain PM                            |        |         |        |                                    |        |         |        |                                    |
| 27                      | 74       | 90        | 73       | 88        | 0.19   | 4676    | 102    |                                    | 0.1    | 2396    | 139    | Rain PM                            |        |         |        |                                    |        |         |        |                                    |
| 28                      | 78       | 90        | 74       | 88        | 0      | 2996    | 142    |                                    | 0.25   | 2976    | 111    | Overcast                           |        |         |        |                                    |        |         |        |                                    |
| 29                      | 78       | 89        | 76       | 88        | 0.25   | 4289    | 155    |                                    | 0.8    | 3801    | 272    | Rain PM                            |        |         |        |                                    |        |         |        |                                    |
| 30                      | 76       | 88        | 75       | 86        | 0.3    | 3316    | 119    |                                    | 0.3    | 3545    | 131    | Overcast                           |        |         |        |                                    |        |         |        |                                    |
| 31                      | 74       | 88        | 74       | 88        | 0      | 4084    | 85     |                                    | 0      | 2526    | 142    | Overcast                           |        |         |        |                                    |        |         |        |                                    |
| Historical Avg          | 74.3     | 89.8      | 73.6     | 88.8      | 1.179  | 144599  | 4103   |                                    | 7.153  | 110367  | 5030   |                                    |        |         |        |                                    |        |         |        |                                    |
| DIFFERENCE              | 72       | 91        | 72       | 91        | 5.17   |         |        |                                    | 5.17   |         |        |                                    |        |         |        |                                    |        |         |        |                                    |
| DAY EFFECTED BY WEATHER |          |           | -0.71    | -0.97     |        |         |        |                                    |        |         |        |                                    |        |         |        |                                    |        |         |        |                                    |


# August 2009

## GOLF EVENTS BANQUET SCHEDULE

| Sunday  | Monday                       | Tuesday                      | Wednesday                         | Thursday         | Friday    | Saturday  |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
|---|------------------------------|------------------------------|-----------------------------------|------------------|-----------|---|--|--|--|--|--|--|---|---|---|---|---|---|---|--|--|---|---|---|---|--|---|---|---|---|---|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|--|----------|--|--|--|--|--|--|---|---|---|---|---|---|---|--|--|---|---|---|---|---|---|---|---|---|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|--|--|--|---|
| <table border="1" style="display: inline-table; margin-right: 20px;"> <thead> <tr> <th colspan="7">Jul 2009</th> </tr> <tr> <th>S</th><th>M</th><th>T</th><th>W</th><th>T</th><th>F</th><th>S</th> </tr> </thead> <tbody> <tr> <td></td><td></td><td>1</td><td>2</td><td>3</td><td>4</td><td></td> </tr> <tr> <td>5</td><td>6</td><td>7</td><td>8</td><td>9</td><td>10</td><td>11</td> </tr> <tr> <td>12</td><td>13</td><td>14</td><td>15</td><td>16</td><td>17</td><td>18</td> </tr> <tr> <td>19</td><td>20</td><td>21</td><td>22</td><td>23</td><td>24</td><td>25</td> </tr> <tr> <td>26</td><td>27</td><td>28</td><td>29</td><td>30</td><td>31</td><td></td> </tr> </tbody> </table> <table border="1" style="display: inline-table;"> <thead> <tr> <th colspan="7">Sep 2009</th> </tr> <tr> <th>S</th><th>M</th><th>T</th><th>W</th><th>T</th><th>F</th><th>S</th> </tr> </thead> <tbody> <tr> <td></td><td></td><td>1</td><td>2</td><td>3</td><td>4</td><td>5</td> </tr> <tr> <td>6</td><td>7</td><td>8</td><td>9</td><td>10</td><td>11</td><td>12</td> </tr> <tr> <td>13</td><td>14</td><td>15</td><td>16</td><td>17</td><td>18</td><td>19</td> </tr> <tr> <td>20</td><td>21</td><td>22</td><td>23</td><td>24</td><td>25</td><td>26</td> </tr> <tr> <td>27</td><td>28</td><td>29</td><td>30</td><td></td><td></td><td></td> </tr> </tbody> </table> |                              |                              |                                   |                  |           | Jul 2009  |  |  |  |  |  |  | S | M | T | W | T | F | S |  |  | 1 | 2 | 3 | 4 |  | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 | 31 |  | Sep 2009 |  |  |  |  |  |  | S | M | T | W | T | F | S |  |  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 30 |  |  |  | <p><b>1</b></p> <p>GROOSE GROUP<br/>EDINGTON<br/>GROUP</p> <p>SPRUCE CK HIGH<br/>BASKETBALL ...120<br/>PLAYERS 8:30<br/>SHOTGUN &amp; LUNCH</p> |
| Jul 2009  |                              |                              |                                   |                  |           |   |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
| S   | M                            | T                            | W                                 | T                | F         | S   |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
|   |                              | 1                            | 2                                 | 3                | 4         |   |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
| 5   | 6                            | 7                            | 8                                 | 9                | 10        | 11  |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
| 12  | 13                           | 14                           | 15                                | 16               | 17        | 18  |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
| 19  | 20                           | 21                           | 22                                | 23               | 24        | 25  |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
| 26  | 27                           | 28                           | 29                                | 30               | 31        |   |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
| Sep 2009  |                              |                              |                                   |                  |           |   |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
| S   | M                            | T                            | W                                 | T                | F         | S   |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
|   |                              | 1                            | 2                                 | 3                | 4         | 5   |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
| 6   | 7                            | 8                            | 9                                 | 10               | 11        | 12  |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
| 13  | 14                           | 15                           | 16                                | 17               | 18        | 19  |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
| 20  | 21                           | 22                           | 23                                | 24               | 25        | 26  |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
| 27  | 28                           | 29                           | 30                                |                  |           |   |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
| <b>2</b><br>HANDS<br>GROUP  | <b>3</b><br>SCIANO<br>GROUP  | <b>4</b><br>MANSON<br>GROUP  | <b>5</b><br>9 HOLE LADIES<br>WGA  | <b>6</b><br>MGA  | <b>7</b>  | <b>8</b><br>GROOSE<br>GROUP<br>EDINGTON<br>GROUP                      |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
| <b>9</b><br>HANDS<br>GROUP  | <b>10</b><br>SCIANO<br>GROUP | <b>11</b><br>MANSON<br>GROUP | <b>12</b><br>9 HOLE LADIES<br>WGA | <b>13</b><br>MGA | <b>14</b> | <b>15</b><br>MGA<br>CHAMPIONSHIP<br>TOURNAMENT<br>8:30AM AND<br>LUNCH |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
| <b>16</b><br>HANDS<br>GROUP   | <b>17</b><br>SCIANO<br>GROUP | <b>18</b><br>MANSON<br>GROUP | <b>19</b><br>9 HOLE LADIES<br>WGA | <b>20</b><br>MGA | <b>21</b> | <b>22</b><br>GROOSE<br>GROUP<br>EDINGTON<br>GROUP                     |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
| <b>23</b><br>HANDS<br>GROUP   | <b>24</b><br>SCIANO<br>GROUP | <b>25</b><br>MANSON<br>GROUP | <b>26</b><br>9 HOLE LADIES<br>WGA | <b>27</b><br>MGA | <b>28</b> | <b>29</b><br>GROOSE<br>GROUP<br>EDINGTON<br>GROUP                     |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |
| <b>30</b><br>HANDS<br>GROUP   | <b>31</b><br>SCIANO<br>GROUP |                              |                                   |                  |           |   |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |  |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |          |  |  |  |  |  |  |   |   |   |   |   |   |   |  |  |   |   |   |   |   |   |   |   |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |   |

# September 2009

## Monthly Planner

| Sunday  | Monday   | Tuesday             | Wednesday   | Thursday   | Friday   | Saturday   |   |          |    |    |    |    |    |   |          |  |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |  |  |  |  |   |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |    |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |  |  |  |  |  |  |  |  |
|---|--|---------------------|---|--|--|--|---|----------|----|----|----|----|----|---|----------|--|--|--|--|--|--|---|---|---|---|---|---|---|---|---|---|---|---|---|---|--|--|--|--|--|--|---|--|--|--|--|--|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|----|---|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|----|--|--|--|--|--|--|--|--|--|--|--|
|  |  | 1<br>MANSON GROUP   | 2<br>9 HOLE LADIES WGA PO CHAMBER SCRAMBLE          | 3<br>HIT & GIGGLE GATHERING AT 3PM<br>MGA  | 4  | 5  |   |          |    |    |    |    |    |   |          |  |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |  |  |  |  |   |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |    |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |  |  |  |  |  |  |  |  |
|   | 6  | 7<br>SCIANNO GROUP  | 8<br>AEROFICATION ...CLOSED FOR THE DAY             | 9<br>9 HOLE LADIES INVITATIONAL 88 PLAYERS<br>WEDS. NIGHT SCRAMBLE                         | 10<br>MGA  | 11<br>BAHIA SHRINERS TEE TIMES 15 PLAYERS 11AM       | 12<br>BAHIA SHRINERS 8AM 15 PLAYERS KENTUCKY HURRICANES 18 @8:36 SHOTGUN WITH SAT. GROUPS |          |    |    |    |    |    |   |          |  |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |  |  |  |  |   |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |    |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |  |  |  |  |  |  |  |  |
|   | 13<br>AMERICAN SINGLES 8:30 SHOTGUN 40 PLAYERS | 14<br>SCIANNO GROUP | 15<br>DUNEGAN GROUP 10:04 TEE TIMES<br>MANSON GROUP | 16<br>9 HOLE LADIES INVITATIONAL 88 PLAYERS<br>WEDS. NIGHT SCRAMBLE                        | 17<br>MGA<br>ODYSSEY TRAVEL BANQUET ROOM 7-9   | 18   | 19<br>LADIES CARD GROUP AND LUNCH IN BANQUET ROOM   |          |    |    |    |    |    |   |          |  |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |  |  |  |  |   |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |    |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |  |  |  |  |  |  |  |  |
|   | 20   | 21<br>SCIANNO GROUP | 22<br>MANSON GROUP                                  | 23<br>9 HOLE LADIES INVITATIONAL 88 PLAYERS<br>WEDS. NIGHT SCRAMBLE<br>OWENBY GROUP 8-9:30 | 24<br>MGA  | 25<br>HANDCRAFT CONSTRUCTION OUTING 24 T TIMES 10:04 | 26<br>SPRUCE CREEK HIGH SCHOOL BASKETBALL FUND RAISER 52 PLAYERS 8:30 SHOTGUN             |          |    |    |    |    |    |   |          |  |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |  |  |  |  |   |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |    |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |  |  |  |  |  |  |  |  |
|   | 27   | 28<br>SCIANNO GROUP | 29<br>MANSON GROUP                                  | 30<br>9 HOLE LADIES INVITATIONAL 88 PLAYERS<br>WEDS. NIGHT SCRAMBLE                        | <table border="1"> <thead> <tr> <th colspan="7">Aug 2009</th> <th colspan="7">Oct 2009</th> </tr> <tr> <th>S</th><th>M</th><th>T</th><th>W</th><th>T</th><th>F</th><th>S</th> <th>S</th><th>M</th><th>T</th><th>W</th><th>T</th><th>F</th><th>S</th> </tr> </thead> <tbody> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td>1</td> <td></td><td></td><td></td><td></td><td></td><td>1</td><td>2</td><td>3</td> </tr> <tr> <td>2</td><td>3</td><td>4</td><td>5</td><td>6</td><td>7</td><td>8</td> <td>4</td><td>5</td><td>6</td><td>7</td><td>8</td><td>9</td><td>10</td> </tr> <tr> <td>9</td><td>10</td><td>11</td><td>12</td><td>13</td><td>14</td><td>15</td> <td>11</td><td>12</td><td>13</td><td>14</td><td>15</td><td>16</td><td>17</td> </tr> <tr> <td>16</td><td>17</td><td>18</td><td>19</td><td>20</td><td>21</td><td>22</td> <td>18</td><td>19</td><td>20</td><td>21</td><td>22</td><td>23</td><td>24</td> </tr> <tr> <td>23</td><td>24</td><td>25</td><td>26</td><td>27</td><td>28</td><td>29</td> <td>25</td><td>26</td><td>27</td><td>28</td><td>29</td><td>30</td><td>31</td> </tr> <tr> <td>30</td><td>31</td><td></td><td></td><td></td><td></td><td></td> <td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </tbody> </table> |  |   | Aug 2009 |    |    |    |    |    |   | Oct 2009 |  |  |  |  |  |  | S | M | T | W | T | F | S | S | M | T | W | T | F | S |  |  |  |  |  |  | 1 |  |  |  |  |  | 1 | 2 | 3 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 23 | 24 | 25 | 26 | 27 | 28 | 29 | 25 | 26 | 27 | 28 | 29 | 30 | 31 | 30 | 31 |  |  |  |  |  |  |  |  |  |  |  |
| Aug 2009  |  |                     |   |  |  |  | Oct 2009  |          |    |    |    |    |    |   |          |  |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |  |  |  |  |   |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |    |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |  |  |  |  |  |  |  |  |
| S   | M  | T                   | W   | T  | F  | S  | S   | M        | T  | W  | T  | F  | S  |   |          |  |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |  |  |  |  |   |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |    |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |  |  |  |  |  |  |  |  |
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| 2   | 3  | 4                   | 5   | 6  | 7  | 8  | 4   | 5        | 6  | 7  | 8  | 9  | 10 |   |          |  |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |  |  |  |  |   |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |    |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |  |  |  |  |  |  |  |  |
| 9   | 10   | 11                  | 12  | 13   | 14   | 15   | 11  | 12       | 13 | 14 | 15 | 16 | 17 |   |          |  |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |  |  |  |  |   |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |    |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |  |  |  |  |  |  |  |  |
| 16  | 17   | 18                  | 19  | 20   | 21   | 22   | 18  | 19       | 20 | 21 | 22 | 23 | 24 |   |          |  |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |  |  |  |  |   |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |    |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |  |  |  |  |  |  |  |  |
| 23  | 24   | 25                  | 26  | 27   | 28   | 29   | 25  | 26       | 27 | 28 | 29 | 30 | 31 |   |          |  |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |  |  |  |  |   |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |    |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |  |  |  |  |  |  |  |  |
| 30  | 31   |                     |   |  |  |  |   |          |    |    |    |    |    |   |          |  |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |  |  |  |  |   |  |  |  |  |  |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |    |   |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |    |  |  |  |  |  |  |  |  |  |  |  |





# KemperSports

500 Skokie Boulevard  
Suite 444  
Northbrook, IL 60062  
847 291 9666

August 12, 2009

Jan Parsons  
City of Port Orange  
100 City Center Circle  
Port Orange, FL 32129

Dear Jan:

The following is a summary report for the month of July at Cypress Head. The narrative summary will help give you a better understanding of what took place during the month. Attached you will also find the monthly financial income statement for your review.

### Overview of Month:

We saw regular levels of rainfall this month but weather was slightly less of a factor than in the previous couple of months. There continues to be some softness in rounds played which also has led to decreased levels of F&B and pro-shop spending. The economy continues to be a major contributor to the below normal revenue totals we are seeing, along with the accompanying heavy discounting by our competitors. Evidence of this, was the economic activity in the greater Daytona Beach area during this year's NASCAR Coke Zero 400 over the Fourth of July weekend. Hotels, restaurants, retailers, and many other tourist related industries all saw a large downturn in business activity compared to past years. We are currently devising new strategies and initiatives to drive more rounds and recapture some of the local play which has strayed to our competitors. We will also maintain our focus on maintaining good course conditions, enhancing improving customer service and implementing new marketing initiatives, as well as monitoring all expense items and payroll.

July rounds played were below our budget of 4,525 at 4,103. Last year we played 5,030 rounds. Overall revenue finished \$26,486 under budget. Green Fee and Cart revenue finished \$17,310 below budget. Pro Shop sales were under budget by \$3,600, F&B was under by \$4,711, and Range was under by \$171.

| <u>July</u>                           | <u>Actual</u>     | <u>Budget</u>     | <u>PY</u>     |
|---------------------------------------|-------------------|-------------------|---------------|
| Revenue                               | \$110,632         | \$137,118         | \$144,771     |
| Payroll                               | \$59,513          | \$66,125          | \$63,684      |
| COGS                                  | \$11,120          | \$14,633          | \$17,338      |
| Monthly Expenses                      | \$41,481          | \$49,296          | \$42,828      |
| <b>NOI / less Mgt. Fee &amp; Int.</b> | <b>(\$25,027)</b> | <b>(\$16,481)</b> | <b>(\$36)</b> |
| Rounds                                | 4,103             | 4,525             | 5,030         |
| Average rate                          | \$20.49           | \$22.56           | \$21.18       |

### NOI/YTD less Mgt. Fee, Interest Expense

YTD NOI is currently below budget by \$111,671

### **Revenue Breakdown**

- The 4,103 monthly rounds played represented a 9% shortfall versus our budget of 4,525 and 10% less than last year's rounds number of 4,559.
- Green Fee & Cart Fee – Total revenue of \$84,063 was 18% below our budget \$102,068. This number was 21% below last year's number of \$106,538.
- Merchandise – Pro-Shop sales of \$4,933 compared to an \$8,500 budget. This represented a 42% shortfall versus budget and a 52% shortfall when compared to last year's \$10,251 number.
- Driving Range – Revenues of \$3,329 was 5% below our budget of \$3,500 budget. We also registered a 5% decrease versus last year's revenues of \$3,518.
- Food & Beverage – Revenues of \$17,989 compared to a budget of \$22,700. This represents a 21% shortfall versus budget and a 24% reduction in revenues versus last year's revenues of \$23,581.
- City Surcharge – This month's surcharge revenues of \$3,505 were 17% below our \$4200 budget. This represented a 21% decrease when compared to last year's revenues of \$4,431.

### **Payroll / Expenses Breakdown**

Overall, we were able to minimize some of the decrease in revenue by effectively managing the payroll and operating expenses. The course registered a total of \$6,612 in monthly payroll savings and another \$7,815 in operating expenses across all departments. COGS were also under by \$3,513 due to slower sales in the Pro Shop and F&B.

We will continue to monitor the expense areas in an effort to meet our overall bottom line goals and to proactively address this shortfall on an ongoing basis.

- Payroll - \$59,513 vs. a budget of \$66,125 – a 10% savings versus budget
- Expenses - \$41,481 vs. a budget of \$49,296 – a 16% savings versus budget
- Merchandise COGS were 70.2%
- Food & Beverage COGS were 42.5%

### **Golf Course**

- Due to the large amount of rain we experienced over the past three months, the ground remains very saturated not allowing for proper drainage relief from the afternoon rains we continue to receive. The wet areas at times have prevented us from mowing. We also continue to see times with very wet fairways and rough causing cart use restrictions.
- The Tees, Fairways and Greens have gone through transition and the Bermuda grass is healthy and in good condition. Aside from the wet areas, we continue to receive positive feedback from our patrons regarding course conditions. Despite the current revenue shortfall, we do not intend to make any significant cuts in the expenses in this area, except for the efficient use of resources we have always subscribed to. This should allow Cypress Head to remain a leader in the market and maintain the desired average rate.

### **Projects**

- In July our focus remained on course and overall club conditions.
- In July we purchased a 55 inch Big Screen TV for the Clubhouse. We have received a large number of positive comments.
- As part of our efforts to enhance the experience at the club and drive revenues, we have compiled a list of immediate, low cost repairs, aimed at elevating the look of the course. These are to include: parking lot cleanup and painting of bag drop area, overall painting and cleanup of the interior of the clubhouse, update the look and feel of the bar and restaurant, among others. These should be completed within 90 days. The first items will focus on parking lot entrance and bag drop painting and cleanup.

## Marketing

- Upon the completion of our prior meeting, I tasked Don and Kate to develop a 90 day action plan to attract additional rounds and business. We should have several new initiatives in place by our next meeting, on August 25<sup>th</sup>.
- Tee times continue to be available through our web site and we are conducting e-mail marketing.
- We are reaching out to the community on a regular basis in efforts to drive more business to Cypress Head. Business leads include Daytona Beach CVB, Golf Daytona, Port Orange/South Daytona Chamber, Daytona Cubs Organization, Port Orange YMCA, and Port Orange Community Trust.
- We are using print advertising to promote our web site and the golf course.
- We continue to work very closely with Golf Daytona and the Beachside Hotel/Motels as we are booking fall tee times and small outings.
- Kate has made contacts and future business arrangements for golf with new Port Orange hotels.
- I will be reviewing a preliminary draft of our new initiatives with Brian Gaines, this upcoming week. Some of the items being considered include an analysis of cable advertising, bounce back coupons, reaching out to wholesalers, implement new activities for Football season, increase (where possible) league play and offer an introductory GF price to out of the area golfers.

## Weather

July temperatures and rainfall feel slightly outside normal parameters.

Rainfall Totals: 7.1 inches of rain versus an average of 5.1 inches historically for the month.

Average Air Temperature: Lows averaged 73.6 degrees F, historical average of 72 degrees F – Highs averaged 88.8 degrees F, historical average of 91 degrees F.

## Summary

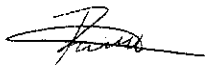
The local area continues to see a large downturn in business, mainly driven by decreasing tourism levels. The focus now needs to remain on leveraging existing relationships and renewing the majority of the tournament and league business for the remainder of the year. Another area of focus is attracting local players who need to be enticed to play the golf course. With the heavy discounting, the challenge for the team will be to devise new strategies to drive daily fee play from local golfers while rate integrity seems to have disappeared.

We expect these challenges to continue to have an effect on revenues during the remainder of the summer, as we adjust some of our strategies to fill voids in the tee sheet. Ultimately, we may have to adjust the value offered or implement innovative strategies in order to regain market share.

Along with trying to drive revenues, we will continue to implement ways to save on operating expenses as we did over the past several months without sacrificing the quality and experience at the course. Good conditions going into season should enable us to remain ahead of the competition and capture more visitor rounds, as our competitors try and recoup from a summer of subpar conditions.

Please do not hesitate to contact me if I may be of assistance or if you have any questions.

Regards,



Ricardo Catarino  
Regional Operations Executive  
KemperSports  
CC: Jim Stegall and Steve Skinner

**The Golf Club at Cypress Head**

**DATE: 8/11/09 EVALUATION**

**Operated by  
KEMPERSPORTS Management**

|                               |                                      |
|-------------------------------|--------------------------------------|
| <b>Course:</b>                | <b>The Golf Club at Cypress Head</b> |
| <b>Contract Administrator</b> | <b>Jan Parsons/Chris Kucera</b>      |
| <b>KSM Representatives</b>    | <b>Ricardo Catarino</b>              |
| <b>General Manager</b>        | <b>Don Koerner</b>                   |
| <b>Superintendent</b>         | <b>Dennis Pickavance</b>             |

**Prepared by:**  
**Kemper Sports Management, Inc.**  
**500 Skokie Blvd. Suite 444**  
**Northbrook, IL. 60062**

**1. Pro Shop** **Evaluation**

|                        |     |       |     |       |
|------------------------|-----|-------|-----|-------|
| A. Cleanliness/Orderly | 6.1 | 10/08 | 6.1 | 04/09 |
|                        | 6.1 | 11/08 | 6.1 | 05/09 |
| B. Appearance          | 6.1 | 12/08 | 6.1 | 06/09 |
|                        | 6.1 | 01/09 | 6.1 | 07/09 |
| C. Displays            | 6.1 | 02/09 | 0.0 | 08/09 |
|                        | 6.1 | 03/09 | 0.0 | 09/09 |
| D. Inventory           |     |       |     |       |

**Comments:**

**Overall, shop looks nice and orderly**

- On going - Clean & orderly – Good 7/09
- On going - Well stocked – Good 7/09

**2. Administrative Offices** **Evaluation**

|                        |     |       |     |       |
|------------------------|-----|-------|-----|-------|
| A. Cleanliness/Orderly | 6.1 | 10/08 | 6.1 | 04/09 |
|                        | 6.1 | 11/08 | 6.1 | 05/09 |
| B. Appearance          | 6.1 | 12/08 | 6.1 | 06/09 |
|                        | 6.1 | 01/09 | 6.1 | 07/09 |
| C. Equipment           | 6.1 | 02/09 | 0.0 | 08/09 |
|                        | 6.1 | 03/09 | 0.0 | 09/09 |

**Comments:**

**Overall satisfactory, all 3 offices are neat & organized**

- On going - Organized & Presentable – Good 7/09

**3. Restaurant / Bar** **Evaluation**

|                        |     |       |     |       |
|------------------------|-----|-------|-----|-------|
| A. Cleanliness/Orderly | 6.5 | 10/08 | 6.3 | 04/09 |
|                        | 6.5 | 11/08 | 6.3 | 05/09 |
| B. Appearance          | 6.4 | 12/08 | 6.4 | 06/09 |
|                        | 6.4 | 01/09 | 6.4 | 07/09 |
| C. Tables and Chairs   | 6.4 | 02/09 | 0.0 | 08/09 |
|                        | 6.4 | 03/09 | 0.0 | 09/09 |

**Comments:**

**We will look at painting the ceiling this coming spring or summer 2009**

- On Going - Carpet cleaning - In need within the next two months based on budget cuts, by 3/09. Can wait to have cleaned for Mayors Tournament by 5/09 – Carpet cleaning will be scheduled for the first week of June 4/09  
Carpet Cleaning scheduled for June 11. -5/09 – Good 7/09
- On Going - Review last Health Dept. inspections - Good 7/09
- On Going - Coolers clean inside & out - Good 7/09
- On Going – Vents are due to be bleached and/or painted – Good 7/09
- On Going – Air return vent cleaned over bar entrance – Good 7/09
- 7/09 - Getting quotes for painting the ceiling and having the chairs professionally cleaned. Because of presently watching our funding we intend to have the work done by mid October – 7/09

| <u>4. Banquet Room</u> | <u>Evaluation</u> |       |     |       |
|------------------------|-------------------|-------|-----|-------|
| A. Cleanliness/Orderly | 5.7               | 10/08 | 5.7 | 04/09 |
|                        | 5.7               | 11/08 | 5.7 | 05/09 |
| B. Appearance          | 5.7               | 12/08 | 5.7 | 06/09 |
|                        | 5.7               | 01/09 | 5.7 | 07/09 |
| C. Tables and Chairs   | 5.7               | 02/09 | 0.0 | 08/09 |
|                        | 5.7               | 03/09 | 0.0 | 09/09 |

**Comments:**

**Overall room is in stable condition**

- **On Going** - Vacuum edges of walls & in corners – Good - 7/09
- **On Going** – Cleaning & appearance of fans & light fixtures – Good 7/09
- **On Going** - Check if courtyard drainage is functioning - Good 7/09
- **On Going** - Clean vinyl – Good 7/09
- **On Going** – Check for paint bubbling and leaks – Good 7/09

| <u>5. Kitchen</u>   | <u>Evaluation</u> |       |     |       |
|---------------------|-------------------|-------|-----|-------|
| A. Customer Service | 6.2               | 10/08 | 6.2 | 04/09 |
|                     | 6.2               | 11/08 | 6.2 | 05/09 |
| B. Cleanliness      | 6.2               | 12/08 | 6.2 | 06/09 |
|                     | 6.2               | 01/09 | 6.2 | 07/09 |
| C. Equipment        | 6.2               | 02/09 | 0.0 | 08/09 |
|                     | 6.2               | 03/09 | 0.0 | 09/09 |

**Comments:**

**Overall kitchen is in good working order but equipment is ageing**

- **On Going** - Review last Health Dept. inspections – Good, just had a visit at the start of June, no issues -7/09
- **On Going** - Food stored properly – New freezer in late May with a larger capacity, Good 7/09
- **On Going** - Clean & Presentable – Good 7/09

| <u>6. Club House Restrooms / Hallway</u> | <u>Evaluation</u> |       |     |       |
|--|-------------------|-------|-----|-------|
| A. Cleanliness                           | 6.5               | 10/08 | 6.5 | 04/09 |
|  | 6.5               | 11/08 | 6.5 | 05/09 |
| B. Equipment                             | 6.5               | 12/08 | 6.6 | 06/09 |
|  | 6.5               | 01/09 | 6.6 | 07/09 |
| C. Appearance                            | 6.5               | 02/09 | 0.0 | 08/09 |
|  | 6.5               | 03/09 | 0.0 | 09/09 |
| D. Odor                                  |                   |       |     |       |

**Comments:**

**Overall clean and orderly**

- **On Going** – Clean & Presentable – Floor Tiles pressure cleaned in June, Good - 7/09
- **On Going** – Odor free – Good 7/09
- **On Going** – Cleanliness of vents in ceiling of men and ladies room – Good 7/09

**7. Entrance/Ext. Clubhouse/Cart Barn Evaluation**

|                    |     |       |     |       |
|--------------------|-----|-------|-----|-------|
| A. Landscape       | 6.7 | 10/08 | 6.7 | 04/09 |
|                    | 6.7 | 11/08 | 6.7 | 05/09 |
| B. Signage         | 6.6 | 12/08 | 6.7 | 06/09 |
|                    | 6.6 | 01/09 | 6.6 | 07/09 |
| C. Parking Lot     | 6.6 | 02/09 | 0.0 | 08/09 |
|                    | 6.7 | 03/09 | 0.0 | 09/09 |
| D. Cement Walkways |     |       |     |       |

**Comments:**

**Overall the clubhouse and it's surrounding is aging and in need of constant attention**

- **On Going** – Replace beds of annuals – could use new plantings in pots, watching budget due to lack of revenues. We are meeting with the city on February 20<sup>th</sup> to get a clearer vision on spending for this budget cycle. - 1/09 We will be replacing plants in front of the clubhouse gradually over the next two months. By 5/09 – will be replacing and getting ready for the Mayors tournament on June 20 – 4/09 At last Board Meeting it was discussed to not spend extra money to get ready for the event and to do what we can – 5/09 – Presently good 7/09
- **On Going** – Fascia board & Trim in need of cleaning – Good -7/09
- **On Going** - Clean Windows – Good 7/09
- **On Going** – Litter free, cigarette butts – Good 7/09
- **On Going** - Dirt and cob webs off of building – Good 7/09
- **On Going** – Landscaping appearance, trimming & weed free – In need of attention – by 9/09
- 10/08 – Trimmed core grass around the clubhouse grounds and surrounding area – 10/08

**8. First Tee Area / Putting Green / Range Evaluation**

|                 |     |       |     |       |
|-----------------|-----|-------|-----|-------|
| A. Cut          | 6.7 | 10/08 | 6.7 | 04/09 |
|                 | 6.8 | 11/08 | 6.7 | 05/09 |
| B. Health       | 6.8 | 12/08 | 6.9 | 06/09 |
|                 | 6.8 | 01/09 | 6.9 | 07/09 |
| C. Starter Area | 6.7 | 02/09 | 0.0 | 08/09 |
|                 | 6.7 | 03/09 | 0.0 | 09/09 |
| D. Bag Drop     |     |       |     |       |

**Comments:**

**Overall the first tee area is well kept and attractive**

- **On Going** – Edge & Pine Straw all beds around benches & lights – A bit worn and being held off due to budget savings -- 7/09
- **On Going** – Bag Drop Stand clean & orderly – Good - 7/09

**9. Tee Conditions-Overall Evaluation**

|                |     |       |     |       |
|----------------|-----|-------|-----|-------|
| A. Cut         | 6.7 | 10/08 | 6.6 | 04/09 |
|                | 6.7 | 11/08 | 6.7 | 05/09 |
|                | 6.7 | 12/08 | 6.7 | 06/09 |
| B. Health      | 6.7 | 01/09 | 6.7 | 07/09 |
|                | 6.6 | 02/09 | 0.0 | 08/09 |
| C. Appearance  | 6.6 | 03/09 | 0.0 | 09/09 |
|                |     |       |     |       |
| D. Playability |     |       |     |       |

**Comments:**

**We are starting to see boxes that have areas that need to be leveled**

- **On Going** - Divots continue to be filled on a regular basis - Good 7/09
- **On Going** – Quality of Cut – Good 7/09
- **On Going** – Color & appearance – over-seeded on October 20, 2008 , Over-seed presently very green in contrast to the dormant Bermuda Grass- 1/09 – Getting a bit worn from the heavier traffic during this time of year – 2/09 to 3/09 – Dry conditions causing rapid transition from over-seed back to Bermuda - 4/09 – Due to rain we have seen a more rapid healing from transition – 5/09 – Good 7/09
- **On Going** - Conditions because of wear and tear from heavy play – Good 7/09

**10. Fairway Conditions****Evaluation**

|                |     |       |     |       |
|----------------|-----|-------|-----|-------|
| A. Cut         | 6.9 | 10/08 | 6.9 | 04/09 |
|                | 7.0 | 11/08 | 7.0 | 05/09 |
| B. Health      | 7.0 | 12/08 | 7.1 | 06/09 |
|                | 7.0 | 01/09 | 7.1 | 07/09 |
| C. Appearance  | 7.0 | 02/09 | 0.0 | 08/09 |
|                | 7.0 | 03/09 | 0.0 | 09/09 |
| D. Playability |     |       |     |       |

**Comments:**

**Overall the fairways are very healthy, will need to monitor mole cricket activity in spring 2009**

- **On Going** – Quality of cut, density, & playability – Good - 7/09
- **On Going** – Color & Appearance – Good, bright green over-seed compared to the dormant Bermuda Grass - 3/09 – Dry conditions causing a more rapid transition from over-seed back to Bermuda - 4/09 – Rapid healing due to rain – 5/09 – Very good consistency and very good healthy color - 6/09 – Good 7/09
- **On Going** – Weed control – Some water sedge but under control - 7/09
- **On Going** – Quality and consistency of Winter over-seed – Very Good coverage this winter but now checking out – 5/09 – Transition complete – 6/09 Good – 7/09
- **On Going** – Conditions of fairways for wetness and mowing schedules being kept – We continue to battle wet conditions at times but presently caught up - 7/09

**11. Primary Rough Conditions****Evaluation**

|                |     |       |     |       |
|----------------|-----|-------|-----|-------|
| A. Health      | 6.6 | 10/08 | 6.4 | 04/09 |
|                | 6.6 | 11/08 | 6.5 | 05/09 |
| B. Cut         | 6.6 | 12/08 | 6.5 | 06/09 |
|                | 6.6 | 01/09 | 6.5 | 07/09 |
| C. Appearance  | 6.6 | 02/09 | 0.0 | 08/09 |
|                | 6.5 | 03/09 | 0.0 | 09/09 |
| D. Playability |     |       |     |       |

**Comments:**

**Overall the rough is very healthy and consistent, will need to monitor mole cricket activity in spring 2009**

- **On Going** - Pine straw beds – presently thin, budget saving area - 7/09
- **On Going** – Quality of cut, density, & playability – Good 7/09
- **On Going** – Color & Appearance – Golden Brown due to freeze, normal winter conditions when we get cold temperatures - 1/09 – turning green as the warmer temperatures return – 2/09 - filling in and staying green 3/09 – Dry conditions prevail, some burnt areas on high spots - 4/09 – Recent rains have accelerated the growth, presently good – 7/09
- **On Going** – Weed control – Pre emerged for winter and spring weed control in October - 11/08- presently poa-annual grass in the areas around fairways and greens are present at the moment 3/09 – Improved because poa-annual dying from the heat -4/09 - Presently Good 7/09
- **On Going** – Conditions of rough for wetness and mowing schedules being kept – recovered from rains, presently Good 7/09



## 12. Common Rough Conditions

### Evaluation

|                |     |       |     |       |
|----------------|-----|-------|-----|-------|
| A. Health      | 6.0 | 10/08 | 6.2 | 04/09 |
|                | 6.1 | 11/08 | 6.2 | 05/09 |
| B. Cut         | 6.1 | 12/08 | 6.2 | 06/09 |
|                | 6.1 | 01/09 | 6.1 | 07/09 |
| C. Appearance  | 6.2 | 02/09 | 0.0 | 08/09 |
|                | 6.2 | 03/09 | 0.0 | 09/09 |
| D. Playability |     |       |     |       |

### Comments: Wet areas will continue to be our biggest challenge on the golf course

- **On Going** – Palmettos and clearing bushy areas around the course – Will be starting in winter. We trimmed Pampas Grass around the course - 11/08 – presently trimming areas on the back 9 – 12/08 – On hold until winter – 7/09
- **On Going** – Conditions for wetness and mowing schedules being kept on areas bordering the course- Good - 4/09 – Since the May 18 storms, conditions have been very wet and has been difficult to get to all areas to mow. As of today almost all of these areas are finally back to normal with the exception of the right side of #14 and have been mowed 6/09 – Presently only a few areas on the back 9 are still unable to be mowed due to wetness - 7/09
- **On Going**– Pine straw areas – We have replenished in spots around the course with the remaining supply on hand. Moving forward in 2009 we will do what we can with new pine straw considering budget cuts - 2/09 - presently saving by not replenishing - 7/09
- **On Going** – Lake Bank maintenance – Good, the freeze this winter has also contributed - 4/09 Recent rainfall has delayed and interrupted spraying schedules. At the moment the banks look good but moving forward will need to be treated on schedule to be kept under control - 5/09 – Lakes need attention, starting to see floating scum on several – 7/09

## 13. Greens Conditions

### Evaluation

|                |     |       |     |       |
|----------------|-----|-------|-----|-------|
| A. Health      | 6.9 | 10/08 | 6.7 | 04/09 |
|                | 6.9 | 11/08 | 6.6 | 05/09 |
| B. Cut         | 7.0 | 12/08 | 6.9 | 06/09 |
|                | 7.0 | 01/09 | 7.0 | 07/09 |
| C. Appearance  | 6.9 | 02/09 | 0.0 | 08/09 |
|                | 6.9 | 03/09 | 0.0 | 09/09 |
| D. Playability |     |       |     |       |

### Comments: Overall we continue to have healthy and good rolling greens

- **10/08** - Report of progress & treatments of the ferry rings by Superintendent Dennis Pickavance – Up to Date as Ferry Rings have disappeared at this time – 10/08
- **On Going** – Smoothness & speed of ball roll – A bit quicker than last month - 7/09
- **On Going** – Greens over-seed condition – over-seeded on October 20, good and consistent germination – presently good but the over seed is showing a few dry hot spots from recent warm and dry weather - 2/09 – No change 3/09 – Dryness causing a more rapid transition – 4/09 Transition is still taking place and typical of past years 5/09 – Transition Complete and 100% recovered – 6/09 – Presently in good healthy condition – 7/09
- **10/08** – John Foy from the USGA was here in August 08 – Report complete and forwarded to the City - 10/08
- **5/09** – During the meeting on February 20, 2009 with Ken Parker and John Shelly when discussing ways to save on expenses the USGA site visit was put on the table as a way for savings in 2009. It was decided we would not have a visit this year. - 4/09

**14. Bunkers****Evaluation**

|                |     |       |     |       |
|----------------|-----|-------|-----|-------|
| A. Appearance  | 6.3 | 10/08 | 6.3 | 04/09 |
|                | 6.3 | 11/08 | 6.2 | 05/09 |
| B. Texture     | 6.2 | 12/08 | 6.1 | 06/09 |
|                | 6.2 | 01/09 | 6.1 | 07/09 |
| C. Playability | 6.2 | 02/09 | 0.0 | 08/09 |
|                | 6.3 | 03/09 | 0.0 | 09/09 |
| D. Conditions  |     |       |     |       |

**Comments:****Overall the bunkers have been weathered this past summer, in good condition but could use a little new sand**

- **On Going** – Bunkers, edged & raked – New sand could be used in some bunkers, put off by budget savings in December – We are meeting with the city on Feb 20 to discuss - 1/09 – We did purchase some new sand and will be gradually adding to replenish, presently Good – 2/09 – Improvement over last month, still replenishing - 4/09 Took a beating from the recent rains but are better than expected due to the new sand we put in over the winter - 7/09
- **On Going** - Waste bunker weed free & cultivated – A little beat up from weather, presently dry and fair condition - 7/09
- **On Going** – Bunkers dry and able to be maintained – A little beat up from weather, presently dry and fair condition - 7/09
- **On Going** – Waste bunkers dry enough to maintain – Fair condition - 7/09

**15. Course Restrooms****Evaluation**

|                |     |       |     |       |
|----------------|-----|-------|-----|-------|
| A. Cleanliness | 6.4 | 10/08 | 6.3 | 04/09 |
|                | 6.4 | 11/08 | 6.3 | 05/09 |
| B. Equipment   | 6.4 | 12/08 | 6.4 | 06/09 |
|                | 6.4 | 01/09 | 6.4 | 07/09 |
| C. Appearance  | 6.3 | 02/09 | 0.0 | 08/09 |
|                | 6.3 | 03/09 | 0.0 | 09/09 |
| D. Odor        |     |       |     |       |

**Comments:****Overall the rest rooms are clean and odor free**

- **On Going** - Touch up paint on inside walls & floor – Need to paint floors – by 5/09 – Part of plans to get ready for Mayors Tournament on June 20 – 4/09 Due to rains and recovery we have not gotten to this yet. We plan on getting it done by June 20 – Work was done and looks in better condition – 6/09 – Good – 7/09
- **On Going** – Clean & Presentable – Good 7/09
- **On Going** – Odor free – Good 7/09
- **On Going** – Cleaning schedule being kept – Good 7/09
- **On Going** – Outside appearance, roof and walls and floor outside - Good 7/09

| <u>16. Cart Paths</u> | <u>Evaluation</u> |       |     |       |
|-----------------------|-------------------|-------|-----|-------|
| A. Edging             | 6.3               | 10/08 | 6.4 | 04/09 |
|                       | 6.3               | 11/08 | 6.4 | 05/09 |
| B. Trimming of shrubs | 6.4               | 12/08 | 6.4 | 06/09 |
|                       | 6.4               | 01/09 | 6.4 | 07/09 |
| C. Tee Signs / Beds   | 6.4               | 02/09 | 0.0 | 08/09 |
|                       | 6.4               | 03/09 | 0.0 | 09/09 |
| D. Curbing / Corners  |                   |       |     |       |
| E. Bridges            |                   |       |     |       |

**Comment:**

**Overall paths are looking very clean**

- **On Going** - Drop off / pot holes along the path, stakes to keep carts off – good 7/09
- **On Going** - Tee sign beds, weed control & fresh pine straw – In need of fresh pine straw by 1/09 – replenished in needed spots – We will do what we can with the supply on hand, future replenishment depends on budget savings - 12/08 – Good 1/09 – Pine straw areas beginning to show wear. Again may be a possible source of budget savings – In need but not scheduled due to budget savings - 7/09
- **On Going** - Edge cart paths - Good 7/09
- **On Going** – Palmetto control along cart paths – Good 7/09
- **On Going** – Check for uneven pavement and trip hazards – Inspection and grinding from city by 12/08 – City was out to grind trip hazard zones, approximately over 25 areas of grinding took place – 12/08 – Finished grinding - 1/09 – Presently under control and at acceptable levels - 7/09

| <u>17. Fertilizer &amp; Chemical Program</u> | <u>Evaluation</u> |       |     |       |
|--|-------------------|-------|-----|-------|
| A. Records                                   | 6.2               | 10/08 | 6.2 | 04/09 |
|  | 6.2               | 11/08 | 6.2 | 05/09 |
| B. Up-Date                                   | 6.2               | 12/08 | 6.2 | 06/09 |
|  | 6.2               | 01/09 | 6.2 | 07/09 |
| C. Per Maintenance Plan                      | 6.2               | 02/09 | 0.0 | 08/09 |
|  | 6.2               | 03/09 | 0.0 | 09/09 |
| D. Material Storage                          |                   |       |     |       |

**Comments:**

**Overall in good order**

- **On Going** - All application schedules are being followed - Good 7/09
- **On Going** - All records are up to date – Good 7/09
- **On Going** - All materials are stored properly and orderly – Good 7/09
- 1/09 – EN50 Report filled out and sent to the St. Johns, 1/09
- 7/09 – EN50 Report filled out and sent to the St. Johns, 7/09

| <u>18. Maintenance Equip. Fleet Conditions</u> | <u>Evaluation</u> |       |     |       |
|--|-------------------|-------|-----|-------|
| A. Preventative Care                           | 6.7               | 10/08 | 6.8 | 04/09 |
|  | 6.7               | 11/08 | 6.8 | 05/09 |
| B. Appearance                                  | 6.7               | 12/08 | 6.8 | 06/09 |
|  | 6.7               | 01/09 | 6.8 | 07/09 |
| C. Storage Area                                | 6.7               | 02/09 | 0.0 | 08/09 |
|  | 6.8               | 03/09 | 0.0 | 09/09 |
| D. Maintenance                                 |                   |       |     |       |

**Comments:**

**Overall we have the necessary equipment**

- **On Going** - Track all repairs on every piece of equipment in the fleet – 2 new fairway mowers have arrived - 3/09 – Good 7/09
- **On Going** - Work stations are neat and orderly - Good 7/09

**19. Maintenance Facility****Evaluation**

|                           |     |       |     |       |
|---------------------------|-----|-------|-----|-------|
| A. Surrounding Compound   | 6.0 | 10/08 | 6.0 | 04/09 |
|                           | 6.0 | 11/08 | 6.0 | 05/09 |
| B. Offices & Break Room   | 6.0 | 12/08 | 6.0 | 06/09 |
|                           | 6.0 | 01/09 | 6.0 | 07/09 |
| C. Safety Hazards         | 6.0 | 02/09 | 0.0 | 08/09 |
|                           | 6.0 | 03/09 | 0.0 | 09/09 |
| D. Pump House Cleanliness |     |       |     |       |

**Comments: Overall building is in good condition and functional, in need of storage shelters for some equipment**

- On Going - Overall appearance of compound – Good 7/09
- On Going – Office is clean and orderly – Good – 7/09
- On Going – Break room is clean and orderly – Good 7/09

**20. Golf Cart Fleet****Evaluation**

|                        |     |       |     |       |
|------------------------|-----|-------|-----|-------|
| A. Appearance          | 6.4 | 10/08 | 6.2 | 04/09 |
|                        | 6.3 | 11/08 | 6.4 | 05/09 |
| B. Mechanical function | 6.3 | 12/08 | 6.4 | 06/09 |
|                        | 6.2 | 01/09 | 6.4 | 07/09 |
| C. Batteries Watered   | 6.2 | 02/09 | 0.0 | 08/09 |
|                        | 6.2 | 03/09 | 0.0 | 09/09 |

**Comments: The present fleet will be entering its third year in April 2009 and is starting to show their age**

- On Going - The general condition – Having a battery issue due to faulty wiring, under warranty and EZGO is cooperating - 12/08 – Battery issue has gotten worse as we are seeing carts loosing power in the afternoons not allowing them to go 36 holes. EZGO continues to address the problem and replacing batteries without hesitation. – 1/09 Our battery problem continues as EZGO has been very cooperative but we are still getting carts that loose their charge on their second 18 holes for the day. EZGO is changing out batteries per our warranty and will continue until the problem is corrected - 4/09 EZGO has replaced all the batteries with new – 5/09 – Good 7/09

**The purpose of the evaluation is to assure that the golf course continues to move forward in a positive direction, and if there are weaknesses, we address them as soon as possible.**

**The final ratings will be based on the categories listed, plus the feeling, ideas and experience of the raters. Any suggestions or changes made by the raters should be addressed at once. The ratings are based on a scale of 1 – 10.**

**Rating Summary:**

**Needs Improvement 1.0 to 4.9**

**Average: 5.0**

**Good: 6.0**

**Excellent: 7.0**

**Outstanding: 8.0 to 10.0**

**Current Overall Rating:**

|      |       |      |       |
|------|-------|------|-------|
| 6.39 | 10/08 | 6.36 | 04/09 |
| 6.40 | 11/08 | 6.38 | 05/09 |
| 6.40 | 12/08 | 6.42 | 06/09 |
| 6.39 | 01/09 | 6.41 | 07/09 |
| 6.37 | 02/09 | 0.00 | 08/09 |
| 6.39 | 03/09 | 0.00 | 09/09 |