

CITY OF PORT ORANGE  
INCOME STATEMENT

FOR THE TEN MONTHS ENDING JULY 31, 2007

	CURRENT ACTUAL	CURRENT BUDGET	% OF BUDGE	THIS LAST YEAR	% OF LAST YEA	YTD BUDGET	% OF BUDGE	YTD LAST YEAR	% OF LAST YEAR	ANNUAL BUDGET	% OF ANNUAL
<b>REVENUES</b>											
GENERAL & ADMIN	0	0	0.00	0	0.00	0	0.00	501	160.00	0	0.00
COURSE & GROUNDS	46,169	46,496	99.30	48,378	95.04	663,379	103.15	638,347	103.92	719,120	92.23
CARTS	46,885	45,640	102.73	50,258	93.29	506,849	99.15	501,353	100.76	584,847	85.95
PRO SHOP	12,761	9,060	141.79	8,506	153.64	101,400	92.17	104,066	92.47	116,125	80.48
DRIVING RANGE	2,643	4,176	63.29	2,781	95.04	40,042	86.73	41,715	95.92	53,354	74.99
FOOD & BEVERAGE	21,372	20,440	104.56	24,784	86.23	239,990	104.25	244,822	102.20	278,410	89.87
CITY SURCHARGE R & R	1,114	4,186	98.28	4,673	88.04	46,732	95.11	47,143	99.13	56,936	82.08
<b>TOTAL REVENUES</b>	<b>133,944</b>	<b>129,938</b>	<b>103.08</b>	<b>139,380</b>	<b>96.10</b>	<b>1,586,639</b>	<b>100.67</b>	<b>1,574,948</b>	<b>101.41</b>	<b>1,808,792</b>	<b>88.30</b>
<b>COST OF SALES</b>											
PRO SHOP	9,722	5,814	167.22	5,723	169.88	62,934	93.87	62,539	94.46	72,386	81.61
FOOD & BEVERAGE	9,951	7,972	124.82	11,307	88.01	93,596	114.44	102,931	104.06	108,580	98.65
<b>TOTAL COST OF SALES</b>	<b>19,673</b>	<b>13,786</b>	<b>142.70</b>	<b>17,030</b>	<b>115.52</b>	<b>156,530</b>	<b>106.17</b>	<b>165,470</b>	<b>100.43</b>	<b>180,966</b>	<b>91.83</b>
<b>GROSS PROFIT</b>	<b>114,271</b>	<b>116,152</b>	<b>98.38</b>	<b>122,350</b>	<b>93.40</b>	<b>1,430,109</b>	<b>100.07</b>	<b>1,409,478</b>	<b>101.53</b>	<b>1,627,826</b>	<b>87.91</b>
<b>PAYROLL &amp; RELATED</b>											
GENERAL & ADMIN	9,803	9,960	98.42	9,631	101.79	94,337	94.74	92,790	101.66	139,490	78.95
COURSE & GROUNDS	24,021	23,500	102.22	25,352	94.75	240,829	104.55	238,615	100.93	276,771	87.01
CARTS	3,476	5,823	94.04	7,103	77.09	55,860	99.87	56,909	98.16	67,376	82.96
PRO SHOP	10,738	9,316	115.26	8,273	129.80	91,345	100.68	80,032	114.14	108,984	83.82
FOOD & BEVERAGE	10,941	10,875	100.61	11,764	93.00	109,655	104.46	101,161	108.40	126,441	86.72
MARKETING	3,983	3,927	101.43	3,164	125.88	39,446	163.14	39,460	163.10	47,300	86.01
<b>TOTAL PAYROLL &amp; RELA</b>	<b>64,962</b>	<b>63,401</b>	<b>102.46</b>	<b>65,287</b>	<b>99.50</b>	<b>632,707</b>	<b>101.89</b>	<b>608,967</b>	<b>103.90</b>	<b>746,342</b>	<b>84.77</b>
<b>EXPENSES</b>											
GENERAL & ADMIN	11,597	11,289	102.73	14,642	79.20	135,121	95.88	133,048	101.56	161,773	83.53
COURSE & GROUNDS	17,204	17,570	97.92	15,174	113.38	197,840	94.45	209,459	104.35	247,029	80.09
CARTS	4,213	4,596	92.10	4,238	99.88	44,536	97.01	43,562	102.24	55,102	85.83
PRO SHOP	852	480	193.64	447	190.60	8,973	88.23	8,929	100.49	11,050	81.20
DRIVING RANGE	0	175	0.00	0	0.00	1,406	56.74	1,636	85.94	1,600	39.06
FOOD & BEVERAGE	2,396	2,700	88.74	1,919	124.86	23,901	83.67	19,147	124.83	33,300	71.77
CITY SURCHARGE R & R	4,114	4,186	98.28	4,673	88.04	46,732	93.69	47,143	99.13	56,822	82.24
MARKETING	1,665	2,228	75.00	6,227	26.74	74,657	82.92	34,645	71.17	34,605	71.25
<b>TOTAL EXPENSES</b>	<b>42,061</b>	<b>43,176</b>	<b>97.42</b>	<b>47,320</b>	<b>88.89</b>	<b>463,168</b>	<b>94.01</b>	<b>477,706</b>	<b>101.14</b>	<b>603,281</b>	<b>80.09</b>
<b>NET OPERATING INCOM</b>	<b>7,248</b>	<b>9,575</b>	<b>75.70</b>	<b>9,743</b>	<b>74.39</b>	<b>216,173</b>	<b>106.70</b>	<b>322,805</b>	<b>97.64</b>	<b>278,203</b>	<b>113.28</b>
<b>MANAGEMENT FEE</b>	<b>8,212</b>	<b>8,213</b>	<b>99.99</b>	<b>7,972</b>	<b>103.01</b>	<b>79,963</b>	<b>99.99</b>	<b>77,634</b>	<b>103.00</b>	<b>96,796</b>	<b>82.95</b>
<b>INTEREST EXPENSE</b>	<b>14,833</b>	<b>14,833</b>	<b>100.00</b>	<b>14,833</b>	<b>100.00</b>	<b>148,330</b>	<b>100.00</b>	<b>148,330</b>	<b>100.00</b>	<b>177,996</b>	<b>83.33</b>
<b>NET INCOME</b>	<b>(15,797)</b>	<b>(13,471)</b>	<b>117.21</b>	<b>(13,744)</b>	<b>90.94</b>	<b>66,880</b>	<b>129.99</b>	<b>96,841</b>	<b>96.71</b>	<b>3,811</b>	<b>2,279.72</b>

FOR MANAGEMENT PURPOSES



# August 2007



## Monthly Planner



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																																																										
<div style="border: 1px solid black; padding: 5px;"> <p style="text-align: center;">Jul 2007</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>S</td><td>M</td><td>T</td><td>W</td><td>T</td><td>F</td><td>S</td></tr> <tr><td>1</td><td>2</td><td>3</td><td>4</td><td>5</td><td>6</td><td>7</td></tr> <tr><td>8</td><td>9</td><td>10</td><td>11</td><td>12</td><td>13</td><td>14</td></tr> <tr><td>15</td><td>16</td><td>17</td><td>18</td><td>19</td><td>20</td><td>21</td></tr> <tr><td>22</td><td>23</td><td>24</td><td>25</td><td>26</td><td>27</td><td>28</td></tr> <tr><td>29</td><td>30</td><td>31</td><td></td><td></td><td></td><td></td></tr> </table> </div>	S	M	T	W	T	F	S	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31					<div style="border: 1px solid black; padding: 5px;"> <p style="text-align: center;">Sep 2007</p> <table border="1" style="width: 100%; text-align: center;"> <tr><td>S</td><td>M</td><td>T</td><td>W</td><td>T</td><td>F</td><td>S</td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td>1</td></tr> <tr><td>2</td><td>3</td><td>4</td><td>5</td><td>6</td><td>7</td><td>8</td></tr> <tr><td>9</td><td>10</td><td>11</td><td>12</td><td>13</td><td>14</td><td>15</td></tr> <tr><td>16</td><td>17</td><td>18</td><td>19</td><td>20</td><td>21</td><td>22</td></tr> <tr><td>23</td><td>24</td><td>25</td><td>26</td><td>27</td><td>28</td><td>29</td></tr> <tr><td>30</td><td></td><td></td><td></td><td></td><td></td><td></td></tr> </table> </div>	S	M	T	W	T	F	S							1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30							<p style="text-align: center; font-size: 2em;">1</p> <p>9 Hole Ladies &amp; WGA</p> <p>Weds. Night Scramble</p>	<p style="text-align: center; font-size: 2em;">2</p> <p style="text-align: center;">MGA</p>	<p style="text-align: center; font-size: 2em;">3</p>	<p style="text-align: center; font-size: 2em;">4</p> <p style="text-align: center;">GROSS EDINGTON</p>
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# September 2007

## Monthly Planner

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2	3 Scianno Group	4 Manson Group	5 course closed aerofication	6 MGA	7 Bahia Shime 24 @11  Former Wedding Rehearsal Dinner	8 Bahia Shime 24 @11																																																																																																
9	10 Scianno Group	11 Manson Group	12 9 hole ladies & WGA	13 MGA	14	15 Junco...Sweet 16 party																																																																																																
16	17 Band & Sea Tournament	18 Manson Group	19 9 hole ladies & WGA	20 MGA	21	22																																																																																																
23	24 Rio Grande Group 32 @ 10:35	25 Bad Golfers 20 Manson Group PO Chamber Scramble	26 9 hole ladies & WGA	27 MGA	28 White Outing 23 @ 12noon	29 Port Orange Employees Tournament																																																																																																
30 Duffy Group 24 @ 10am																																																																																																						

July Weather, Revenue, Rounds Summary  
2006 Vs. 2007

	2006	2007	2006	2007	2006	2007	2006	2007	2006	2007	2006	2007	2006	2007	2006	2007	2006	2007	2006	2007	2006	2007	
	Low Temp	Low Temp	High Temp	High Temp	Precip	Precip	Revenue	Revenue	Rounds	Rounds	Revenue	Revenue	Rounds	Rounds	Revenue	Revenue	Rounds	Rounds	Overcast, Frost, or Cart Path Only 2006	Overcast, Frost, or Cart Path Only 2006	Overcast, Frost, or Cart Path Only 2006	Overcast, Frost, or Cart Path Only 2007	
1	74	74	89	93	0	0	4214	5658	167	192	3407	3407	150	160	3019	3019	174	91	Overcast	Overcast	PM Rain	PM Rain	
2	74	74	88	91	0	0	4372	3407	150	160	3591	3019	174	91	1617	1617	202	50	Overcast	Overcast	Overcast	Overcast	
3	73	73	89	92	0	5.25	4236	3019	174	91	3196	4718	139	171	8691	8691	143	178	Overcast	Overcast	Overcast	Overcast	
4	74	70	90	89	0	1.75	4236	1617	202	50	2926	4957	122	169	4957	4957	160	200	Overcast	Overcast	Overcast	Overcast	
5	74	70	89	88	0	0	3196	4718	139	171	2414	4957	122	169	5726	5726	213	152	Overcast	Overcast	Overcast	Overcast	
6	73	74	90	90	0.15	0.4	2926	8691	143	178	4870	3729	158	149	3671	3671	158	149	Overcast	Overcast	Overcast	Overcast	
7	74	76	88	92	1.5	0.01	2414	4957	122	169	4914	4598	148	187	4598	4598	190	116	Overcast	Overcast	Overcast	Overcast	
8	74	77	87	94	0	0	3786	5726	160	200	3094	3987	177	164	3987	3987	177	164	Overcast	Overcast	Overcast	Overcast	
9	69	78	89	95	0	0	4870	3729	152	152	3348	4251	183	141	4251	4251	183	141	Overcast	Overcast	Overcast	Overcast	
10	82	79	90	96	0	0	4914	3671	158	149	3983	4291	172	150	4291	4291	72	150	Overcast	Overcast	Overcast	Overcast	
11	74	80	91	96	0	0	3094	4598	148	187	2152	4777	84	99	2548	2548	84	99	Overcast	Overcast	Overcast	Overcast	
12	78	80	92	94	0.15	0.3	3348	3987	177	164	2236	3751	118	135	3751	3751	118	135	Overcast	Overcast	Overcast	Overcast	
13	80	78	92	94	0	0	4483	4251	183	141	7155	4426	322	172	4426	4426	322	172	Overcast	Overcast	Overcast	Overcast	
14	81	74	93	93	0	0	4483	4291	183	141	3926	3523	188	129	3523	3523	188	129	Overcast	Overcast	Overcast	Overcast	
15	84	73	94	91	0	0	2152	4777	72	150	3189	5569	154	154	5569	5569	154	154	Overcast	Overcast	Overcast	Overcast	
16	85	70	95	92	0	0	2684	2548	84	99	3080	4971	159	165	4971	4971	159	165	Overcast	Overcast	Overcast	Overcast	
17	86	74	95	91	0	0.15	2236	3751	118	135	4475	5243	174	178	5243	5243	174	178	Overcast, PM Rain	Overcast, PM Rain	Overcast, PM Rain	Overcast, PM Rain	
18	86	75	96	92	0	0.01	7155	4426	322	172	4301	2900	183	113	2900	2900	183	113	Overcast	Overcast	Overcast	Overcast	
19	75	78	94	93	0	0.01	3926	3523	188	129	1691	3994	80	151	3994	3994	80	151	Overcast	Overcast	Overcast	Overcast	
20	76	78	93	91	0	0.5	3189	5569	154	154	3220	4093	181	171	4093	4093	181	171	Overcast	Overcast	Overcast	Overcast	
21	74	74	89	92	0	0.75	3080	4971	159	165	3617	5067	178	179	5067	5067	178	179	Overcast	Overcast	Overcast	Overcast	
22	75	74	88	90	0.15	0	4475	5243	174	178	3424	3770	158	157	3770	3770	158	157	Overcast	Overcast	Overcast	Overcast	
23	75	74	88	88	0	0	4301	2900	183	113	3940	5026	180	168	5026	5026	180	168	Overcast	Overcast	Overcast	Overcast	
24	76	73	90	88	1.5	0.15	1691	3994	80	151	4493	5298	158	194	5298	5298	158	194	Overcast	Overcast	Overcast	Overcast	
25	76	74	91	90	0	0	3220	4093	181	171	4386	2165	180	64	2165	2165	180	64	Overcast	Overcast	Overcast	Overcast	
26	76	75	90	91	0.3	0	3617	5067	178	179	3369	2885	173	94	2885	2885	173	94	Overcast	Overcast	Overcast	Overcast	
27	76	76	91	90	0	0	3424	3770	158	157	114765	132326	5068	4593	132326	132326	5068	4593	Overcast	Overcast	Overcast	Overcast	
28	77	74	92	91	0	0.5	3940	5026	180	168	415	10.18	4.15	10.18	114765	132326	5068	4593	Overcast	Overcast	Overcast	Overcast	
29	77	75	92	92	0	0	4493	5298	158	194	5.17	5.17	5.17	5.17	114765	132326	5068	4593	Overcast	Overcast	Overcast	Overcast	
30	75	76	92	93	0.4	0	4386	2165	180	64	0.4	0.4	0.4	0.4	114765	132326	5068	4593	Overcast	Overcast	Overcast	Overcast	
31	76	76	92	91	0	0.4	3369	2885	173	94	0.4	0.4	0.4	0.4	114765	132326	5068	4593	Overcast	Overcast	Overcast	Overcast	
	76.7	75.0	90.9	91.7	4.15	10.18	114765	132326	5068	4593	5.17	5.17	5.17	5.17	114765	132326	5068	4593	Overcast	Overcast	Overcast	Overcast	
	72	72	91	91	5.17	5.17	114765	132326	5068	4593	0.77	0.77	0.77	0.77	114765	132326	5068	4593	Overcast	Overcast	Overcast	Overcast	
		-1.71		0.77																			

Historical Avg.  
DIFFERENCE  
DAY EFFECTED BY WEATHER -

## R & R Projects

Invoice Date	Vendor Name	Repair/Replacement Description	Reference Number	Total Cost	Payment Dates	Payment Amounts
11/10/2002	Scott Barnes Pine Straw	600 Bales of Pinestraw	1730	\$1,730.00	12/26/2002	\$1,730.00
2/25/2003	Jeff Appleford	Landscaping	Landscape	\$160.00	2/25/2003	\$160.00
2/25/2003	Mike Cooper	Landscaping	Landscape	\$305.00	2/25/2003	\$305.00
2/25/2003	Don Mashaw	Landscaping	Landscape	\$55.00	2/25/2003	\$55.00
2/12/2003	Kate Minnock	Wood Armed Chairs - Big Lots	1555-7296	\$170.38	2/12/2003	\$170.38
2/20/2003	Keller Outdoor	50% on Landscape Plants	Landscape	\$19,864.50	3/11/2003	\$9,147.63
3/5/2003	Lowe's	Shelves, Bridge Repair	4327	\$426.91	3/12/2003	\$426.91
3/7/2003	Kate Minnock	Golf Cabinet	Lobby	\$188.70	3/7/2003	\$188.70
3/10/2003	Door Specialists	Exterior Door replacement	Clubhouse		3/10/2003	\$2,500.00
3/5/2003	Scott Barnes Pine Straw	1161 Bales of Pinestraw	1754	\$3,105.68	3/10/2003	\$3,105.68
4/1/2003	Diversified Flooring	Tile & Carpet	9382	\$8,800.00	14-Apr	\$8,800.00
4/1/2003	BRS	Banquet Equipment	345413	\$385.70		
4/2/2003	BRS	Banquet Equipment	345416	\$321.68		
4/9/2003	BRS	Banquet Equipment	345419	\$355.56	4/14/2003	\$1,062.94
4/3/2003	Keller Outdoor	Landscaping Final	LANDSCAPE		4/14/2003	\$10,716.87
4/1/2003	Better Baricades	Sealing & Restripping Parking	621366	\$4,753.55	4/14/2003	\$4,753.55
4/4/2003	Masterpiece	Baseboard	E165	\$325.00	4/14/2003	
4/1/2003	Masterpiece	Cabinets in Bathroom	1050	\$2,395.00	4/14/2003	\$1,522.50
4/10/2003	Door Specialists	Door Replacement	8667	\$5,325.00	4/14/2003	\$2,825.00
5/1/2003	Masterpiece	Cabinets in Bathroom	1050		5/9/2003	\$2,395.00
5/2/2003	Masterpiece	Mirrors in Bathroom	E175	\$825.00	5/9/2003	\$825.00
5/6/2003	Jaztak	Signs - Parking area	150	\$952.88	5/16/2003	\$952.88
5/1/2003	Masterpiece	Refund of Overpay on Cabinets	1050		6/6/2003	-\$1,197.50
5/22/2003	Lab Safety	Safesmoker Ashtrays (3)	1003328390	\$137.29	6/1/2003	\$137.29
1/26/2004	Simplex Grinnell	Ansul System Kitchen	MD396	\$1,602.83	1/26/2004	\$1,602.83
1/27/2004	Sun-Con Concrete	Sidewalk Repairs	Sidewalks	\$2,736.60	1/27/2004	\$2,736.60
1/31/2004	Wades Bailed Pine Straw	Replacement Pine Straw	W20	\$2,500.00	1/31/2004	\$2,500.00
2/26/2004	Blythe's Garage Door	Garage Door Maintenance	3205	\$3,300.00	2/26/2004	\$3,300.00
3/17/2004	Sams Club	Metal Cabinet	407700321334	\$106.23	3/17/2004	\$106.23
5/18/2004	Simplex Grinnell	Fire Extinguishers	315257	\$789.70	5/18/2004	\$789.70
7/1/2004	RJ Landscape Contractors	Plants, Trees and Irrigation Parking Area	5/14 proposal	\$3,875.00	7/9/2004	\$3,875.00
9/1/2004	Bryson Crane Rental	Replace Pump	211	\$255.00	9/23/2004	\$255.00

9/14/2004	Nationwide Protect. Ser.	Duct Smoke Detectors and Samp Tubes	37371	\$1,574.32	9/23/2004	\$1,574.32
9/30/2004	DH Rainwater	Replacement of Door Locks	5818	\$377.00	9/30/2004	\$377.00
9/28/2004	Watertronics	60HP VHS Motor (Pump)	53353	\$2,675.00	10/7/2004	\$2,675.00
10/7/2004	Watertronics	credit for Crane Service on Pump	53353-cm	-\$225.00	10/7/2004	-\$225.00
10/15/2004	Joe Millers Mulch	Mulch replacement	2012	\$990.45	10/15/2004	\$990.45
10/19/2004	Angela's	Kitchen Equip.-Waffle Mach & Burners	84994	\$330.15	10/19/2004	\$330.15
10/21/2004	Scott Barnes Pine Straw	Baled Pinestraw	1907	\$2,846.20	10/21/2004	\$2,846.20
10/25/2004	Joe Millers Mulch	Mulch replacement	2015	\$223.65	10/25/2004	\$223.65
12/8/2004	Grainger	Mirror for Cart Crossing	945-030473-9	\$133.16	12/23/2005	\$133.16
1/27/2005	Angela's	Bar Stools (8)	87071	\$1,090.20	1/27/2005	\$1,090.20
2/1/2005	Coastal Restaurant	Reachin Freezer	5733	\$1,485.67	2/1/2005	\$1,485.67
3/22/2005	Buchanan Electric	Range/Parking light replacement	22042	\$1,293.25	3/22/2005	\$1,293.25
4/5/2005	Rick's Trucking	Pine Straw	Pine Straw	\$2,446.25	4/5/2005	\$2,446.25
4/7/2005	Rick's Trucking	Pine Straw	1214	\$2,446.25	4/7/2005	\$2,446.25
4/11/2005	Port Orange AC	Ventilation Fans Clubhouse Restrooms	3911	\$1,197.06	4/11/2005	\$1,197.06
5/1/2005	Conrad Yelvington	Sod	Sod	\$111.50	5/1/2005	\$111.50
5/1/2005	GCS Service	Grill for Kitchen	421530	\$843.68	5/1/2005	\$843.68
5/1/2005	WW Grainger	Bev Cart Trailer	9457291061	\$141.08	5/1/2005	\$141.08
6/1/2005	Lesco	3 Park Benches	6LNJU8A	\$1,293.98	6/1/2005	\$1,293.98
6/1/2005	Lesco	1 Park Bench	6LNJU8A	\$445.20	6/1/2005	\$445.20
6/10/2005	CMS Plumbing	Water Heater Computer Replacement	Water Heater	\$320.00	6/10/2005	\$320.00
6/23/2005	Port Orange AC	A/C Compressors 2 units	3991	\$2,989.46	6/23/2005	\$2,989.46
6/28/2005	Port Orange AC	A/C Compressors 2 units	3996	\$34.08	6/28/2005	\$34.08
7/11/2005	Port Orange AC	Cooler Compressor 1 unit	4013	\$973.37	7/11/2005	\$973.37
8/1/2005	M & M Sales & Service	Irrigation pump	7775	\$9,390.00	8/1/2005	\$9,390.00
8/1/2005	Port Orange AC	A/c Dual Capacitor Replacement	4064	\$168.27	8/1/2005	\$168.27
8/1/2005	Port Orange AC	Ice Machine Computer Board&Transformer	4065	\$538.89	8/1/2005	\$538.89
9/1/2005	Corbett Crane	Reset Pump	30751	\$288.90	9/1/2005	\$288.90
9/1/2005	Corbett Crane	Pull Pump	30690	\$288.90	9/1/2005	\$288.90
9/2/2005	Buchanan Electric	Pump Irrigation	22500	\$497.98	9/2/2005	\$497.98
9/2/2005	Buchanan Electric	Pump Irrigation	22499	\$2,184.75	9/2/2005	\$2,184.75
9/13/2005	Corbett Crane	Pump Irrigation	31290	\$288.90	9/13/2005	\$288.90
9/20/2005	Corbett Crane	Motor for Pump	31308	\$321.00	9/20/2005	\$321.00
9/25/2005	M & M Sales & Service	Pump Irrigation	7804	\$2,900.00	9/25/2005	\$2,900.00
9/30/2005	AIG Insurance	Pump Insurance Claim Funds	Insurance Funds	-\$523.54	9/30/2005	-\$523.54
12/7/2005	Agricultural Permitting	Meter Compliance Services	633	\$784.20	12/7/2005	\$784.20
12/13/2005	Buchanan Electric	Range Light Replacement	22730	\$3,350.00	12/13/2005	\$3,350.00

12/20/2005	Rick's Trucking	Pine Straw	1480	\$2,350.00	12/20/2005	\$2,350.00
2/3/2006	Pro Plus	Tank instalment 1 of 2	Tank	\$250.00	2/3/2006	\$250.00
2/6/2006	D. Koerner	Security System - Cameras and Recorder	Sec Sys	\$620.27	2/6/2006	\$620.27
2/8/2006	JBT & Associates	Computer Monitor Proshop	105585	\$735.00	2/8/2006	\$735.00
3/1/2006	Port Orange AC	Repair Gaskets Reach In Fridge	4299	\$406.00	3/1/2006	\$406.00
3/3/2006	Pro Plus	Tank instalment 2 of 2	Tank	\$250.00	3/3/2006	\$250.00
5/1/2006	JBT & Associates	Printer Proshop Labels for Handicap	105775	\$99.00	5/1/2006	\$99.00
5/16/2006	Port Orange Electric	Range Light Repair	264	\$100.00	5/16/2006	\$100.00
5/30/2006	Port Orange Electric	Range Light Repair - New Transformer	1572	\$1,950.00	5/30/2006	\$1,950.00
6/15/2006	Spook Tech	Alarm Repairs	Keypads	\$325.00	6/15/2006	\$325.00
7/1/2006	Diversified Flooring	Carpet Clubhouse	CG600370	\$8,650.00	7/7/2006	\$8,650.00
8/24/2006	Blackfoot	Drain Replacement - Part 1 of 2	Drain Replace	\$16,000.00	8/24/2006	\$16,000.00
9/1/2006	Port Orange AC	Compressor Replacement	4519	\$2,980.00	9/1/2006	\$2,980.00
1/1/2007	Rob's K-Bear Aluminum	Clubhouse - Restaurant Banquet Room Enc	6380	\$7,250.00	1/1/2007	\$7,250.00
1/3/2007	K. Minnock	Clubhouse - Restaurant Mats for New Carp Door Mats		\$503.00	1/3/2007	\$503.00
1/26/2007	AAA Asphalt	Clubhouse - Restaurant & Proshop Entranc	70214	\$4,584.00	1/26/2007	\$4,584.00
3/15/2007	Angela's	Kitchen Upgrade - Hoshiyaki Ice Machine	103238	\$2,480.00	3/15/2007	\$2,480.00
3/23/2007	Dennis' Repair & Service	Kitchen Upgrade - Install on Steamer	5741	\$680.80	3/23/2007	\$680.80
3/29/2007	Angela's	Kitchen Upgrade - Steamer Purchase	103469	\$2,627.80	3/29/2007	\$2,627.80
5/15/2007	Becks Landscape	Course Upgrade - Pavers	50% deposit	\$4,683.50	5/15/2007	\$4,683.50
7/1/2007	Suntrust	Proshop & Rest Upgrades - FD100 CC mac Cred Card Mach		\$1,429.05	7/1/2007	\$1,429.05
7/4/2007	Lowes	Clubhouse - Restaurant Lights	Koerner Cc	\$870.00	7/4/2007	\$870.00
7/12/2007	Buchanan Electric	Clubhouse - Restaurant Lights	Install 24068	\$279.72	7/12/2007	\$279.72
7/20/2007	Blackfoot	Golf Course - Final Drain Replacement	2	\$8,011.36	7/20/2007	\$8,011.36
7/25/2007	Becks Landscape	Golf Course - Pavers	192	\$4,683.50	7/25/2007	\$4,683.50

**Total Billed      \$185,060.40      Total Paid      \$185,060.40**

August 13, 2007

Jan Parsons  
City of Port Orange  
100 City Center Circle  
Port Orange, FL 32129

Dear Jan:

The following is a summary report for the month of July at Cypress Head. The narrative summary will help give you a look into what took place during the month. Attached you will also find the monthly financial income statement for your review.

**Overview of Month:**

In July we saw Cypress Head remain active with 4,593 rounds played, but just short of our budgeted 4,800. Overall revenue for July was ahead of budget by \$4,006. We were able to achieve our budgeted revenue for Green Fee and Carts by \$846. Revenue in the Pro Shop was ahead of budget by \$3,761. The overage is mainly due to the merchandise transaction for the Mayors Tournament, which was held in June but accounted for in July. The merchandise for the event was put through this month at cost, which had an impact on Cog's in the Pro Shop. F&B was also ahead of budget by \$932. The Driving Range did not reach its monthly budget falling short of budget by \$1,533. Some of this was due to flooding caused by the heavy rains during the first week of the month. For over a week we had standing water in three areas around the drains on the range. This was caused by slow run off from the ponds on hole #9 and #1, which also receives the runoff from the driving range. At times during this period we struggled to keep an ample supply of range balls on hand causing the range business to be effected.

<u>July</u>	<u>Actual</u>	<u>Budget</u>	<u>PY</u>
Revenue	\$133,944	\$129,938	\$139,380
Payroll	\$64,962	\$63,401	\$65,287
COGS	\$19,673	\$13,786	\$17,030
Monthly Expenses	\$42,061	\$43,176	\$47,320
<b>NOI / less Mgt. Fee &amp; Int.</b>	<b>&lt;\$15,797&gt;</b>	<b>&lt;\$13,471&gt;</b>	<b>&lt;\$13,062&gt;</b>
Rounds	4,593	4,800	5,068
Average rate	\$21.15	\$20.07	\$20.30

**NOI/YTD less Mgt. Fee & Int. vs. Budget**

Ahead of budget by \$20,043



### **Revenue Breakdown**

- Rounds played were 4,593 4% under our budget of 4,800, and 9% under last year, 5,068 rounds.
- Green Fee & Cart Fee - \$97,168 vs. a budget of \$96,322 over less than 1%, compared to last year \$103,509 under 6%.
- Merchandise - \$12,180 over 42% compared to \$8,550 budget, compared to last year \$8,013 over 52%.
- Driving Range – \$2,643 compared to \$4,176 budget, under 37%, compared to last year \$2,781 under 5%.
- Food & Beverage - \$21,372 compared to \$20,440 budget, over 5%, compared to last year \$24,784 under 14%.
- City Sur-Charge - \$4,114 compared to \$4,186 budget, under 2%, compared to last year \$4,673 under 12%.

### **Payroll / Expenses Breakdown**

Expenses ran under budget for July by \$1,117. In almost all departments we were in line or slightly under budget.

Payroll again this month ran over budget by \$1,561. The Pro Shop and Ranger Staff alone was over by \$1,422 as we saw some used vacation time and the extra hours associated with it. YTD we are slightly over our budgeted payroll by \$614. C&G was slightly over by \$521. All other departments were close to budget or slightly under.

Cog's were high in both F&B and Merchandise sales. In the Pro Shop this was mostly due to the merchandise for the Mayors event. In F&B, over due food cost adjustments on our inventory made Cog's show up high this month. YTD for F&B we are at 42.8%. This is a bit higher than we would like. In the near future we will be implementing price increases to our menus to compensate.

- Payroll - \$64,962 vs. a budget of \$63,401, over 2%
- Expenses - \$43,026 vs. a budget of \$43,195 under 3%
- Merchandise Cog's were 79.82%
- Food & Beverage Cog's were 47.32% food, 46.15% beverage

### **Golf Course**

The golf course showed continually improved conditions as we proceeded through July. The greens returned to the standard that we expect to see at Cypress Head. Fairways and tees are healthy and in good condition. The rough is dry and mowed and being kept up with. Entire course conditions are consistent with what we normally see during this time of year. There are no irrigation concerns at this time.

Lake bank maintenance appears to be improving under the new Aquatic service. We are seeing evidence of treated areas and feel confident that over time we will have better results than we have had in the past.

### **Projects**

- We continue to address the visual appearance of the parking lot and clubhouse area. Beck Landscaping has completed the brick paver project. We are very pleased with the results and have received many compliments on the improved appearance of the clubhouse area.
- We will be contacting landscaping companies to come out and give us proposals on renewal plans for the entire parking lot area.
- Dennis and his crew continued to pine straw areas around the course and clubhouse grounds.
- Submitted the 2007/2008 budget in June. We met with the City Council on July 24<sup>th</sup> and received final approval.

### **Marketing**

- We continue to offer Internet tee times through our web site and conducting e-mail marketing with e-mail blast.
- Kate continues to reach out to the community in efforts to drive more business to Cypress Head. Business leads include Daytona Beach CVB, Daytona USA, Port Orange/South Daytona Chamber, Port Orange YMCA, and Port Orange Community Trust, New Smyrna Beach Accommodate Assoc.
- The motel/hotel association's golf coordinator is working together with Kate to create fall and winter golf packages, working to establish travel and tour shows for 2007/2008.
- We are using print advertising to promote our web site.
- Kate continues to work with the Beachside Hotel/Motels and we are booking tee times and small outings.
- We are using the CLASP survey to give us input from our customer base.
- Through advertisement and give-a-way promotions, we are presently working with the Daytona Cubs Organization of the Sunshine State Minor Baseball League, and the Daytona Thunder of the World Indoor Football League.

### **Weather**

In July we saw temperatures fairly normal compared to the average. Rainfall totals were above average, which effected play at times throughout the month.

Rainfall Totals: 10.18 inches of rain vs. average of 5.17 inches historically for the month.

Average Air Temperature: Lows averaged 75°F, historical average of 72°F – Highs averaged 91.7°F, historical average of 91°F.

## **Summary**

In July we saw improved conditions and solid business for this time of year. We are in now in our slowest months but still remain fairly active by comparison to other golf courses in the area. We are optimistic that we will see the positive momentum continue through the remainder of the summer and business should remain consistent with the budget.

If you have any comments or suggestions, please do not hesitate to call.

Sincerely,

James K. Hahn  
Senior Vice President of Operations  
KemperSports Management

CC: Steve Skinner, Tom Saathoff

# **The Golf Club at Cypress Head**

**DATE: 8/13/07 EVALUATION**

**Operated by  
KEMPERSPORTS Management**

<b>Course:</b>	<b>The Golf Club at Cypress Head</b>
<b>Contract Administrator</b>	<b>Jan Parsons/Chris Kucera</b>
<b>KSM Representatives</b>	<b>Jim Hahn</b>
<b>General Manager</b>	<b>Don Koerner</b>
<b>Superintendent</b>	<b>Dennis Pickavance</b>

**Prepared by:**  
**Kemper Sports Management, Inc.**  
**500 Skokie Blvd. Suite 444**  
**Northbrook, IL. 60062**

<b>1. Pro Shop</b>	<b>Evaluation</b>			
A. Cleanliness/Orderly	5.9	10/06	5.9	04/07
	5.9	11/06	5.9	05/07
B. Appearance	5.9	12/06	5.9	06/07
	5.9	01/07	5.9	07/07
C. Displays	5.9	02/07	0.0	08/07
	5.9	03/07	0.0	09/07
D. Inventory				

**Comments:**

**Overall, shop looks nice and orderly**

- On going - Clean & orderly – Good 7/07
- On going - Well stocked – Good 7/07
- 4/07 – Upgrading alarm to include a 360 degree sensor – by 4/07 – Completed 5/07

<b>2. Administrative Offices</b>	<b>Evaluation</b>			
A. Cleanliness/Orderly	6.0	10/06	6.0	04/07
	6.0	11/06	6.0	05/07
B. Appearance	6.0	12/06	6.0	06/07
	6.0	01/07	6.0	07/07
C. Equipment	6.0	02/07	0.0	08/07
	6.0	03/07	0.0	09/07

**Comments:**

**Overall satisfactory, all 3 offices are neat & organized**

- On going - Organized & Presentable - Good 7/07

<b>3. Restaurant / Bar</b>	<b>Evaluation</b>			
A. Cleanliness/Orderly	6.4	10/06	6.4	04/07
	6.4	11/06	6.4	05/07
B. Appearance	6.4	12/06	6.5	06/07
	6.4	01/07	6.5	07/07
C. Tables and Chairs	6.4	02/07	0.0	08/07
	6.4	03/07	0.0	09/07

**Comments:**

**Overall restaurant is cleaner and brighter & continuing to improve**

- On Going - Carpet cleaning - Good 7/07
- On Going - Review last Health Dept. inspections - Good 7/07
- On Going - Coolers clean inside & out - Good 7/07
- On Going – Vents are due to be bleached and/or painted – Good 7/07
- On Going – Air return vent cleaned over bar entrance – Good 7/07
- 6/07 – 6 New Tiffany light fixtures in main dining room to replace old ones – Complete 6/07

#### 4. Banquet Room Evaluation

A. Cleanliness/Orderly	5.2	10/06	5.6	04/07
	5.2	11/06	5.6	05/07
B. Appearance	5.6	12/06	5.6	06/07
	5.6	01/07	5.6	07/07
C. Tables and Chairs	5.6	02/07	0.0	08/07
	5.6	03/07	0.0	09/07

**Comments:**

**Overall room is in stable condition**

- **On Going** - Vacuum edges of walls & in corners - Good 7/07
- **On Going** - Cleaning & appearance of fans & light fixtures - Good 7/07
- **On Going** - Check if courtyard drainage is functioning - Good 7/07
- **On Going** - Clean vinyl - Deteriorating condition, in need of replacement, we are getting prices for replacement by 2/07. We contracted K-Bear Aluminum and have replaced all the vinyl, installed new doors, repaired the damaged areas, and resealed the aluminum panels from the outdoors. Cost was \$7,250 - Completed 1/07 - State of cleanliness - Good 7/07
- **On Going** - Check for paint bubbling and leaks - Good - 7/07

#### 5. Kitchen Evaluation

A. Customer Service	6.1	10/06	6.0	04/07
	6.1	11/06	6.0	05/07
B. Cleanliness	6.1	12/06	6.1	06/07
	6.1	01/07	6.1	07/07
C. Equipment	6.1	02/07	0.0	08/07
	6.1	03/07	0.0	09/07

**Comments:**

**Overall kitchen is in good working order**

- **On Going** - Review last Health Dept. inspections - Good 7/07
- **On Going** - Food stored properly - Good 7/07
- **On Going** - Clean & Presentable, lights replaced and covers cleaned, much brighter - Good 7/07
- 5/07 - Need to replace broken light fixture covers on kitchen ceiling - by 6/07 - covers ordered - 6/07 - wrong size was delivered at \$32 per fixture. The ones we need are \$62. We have decided to clean and make due on the ones that are in decent shape and replace the broken ones as needed with safety tubes which meet code and can be purchased at any home supply store for \$3.50 per tube - 6/07

#### 6. Club House Restrooms / Hallway Evaluation

A. Cleanliness	6.3	10/06	6.3	04/07
	6.3	11/06	6.4	05/07
B. Equipment	6.3	12/06	6.4	06/07
	6.3	01/07	6.4	07/07
C. Appearance	6.3	02/07	0.0	08/07
	6.3	03/07	0.0	09/07
D. Odor				

**Comments:**

**Overall clean and orderly**

- **On Going** - Clean & Presentable - Had floors pressure washed in May - Good 7/07
- **On Going** - Odor free - Good 7/07
- **On Going** - Cleanliness of vents in ceiling of men and ladies room - Good 7/07

**7. Entrance/Ext. Clubhouse/Cart Barn Evaluation**

A. Landscape	6.0	10/06	6.3	04/07
	6.0	11/06	6.3	05/07
B. Signage	6.0	12/06	6.3	06/07
	6.2	01/07	6.5	07/07
C. Parking Lot	6.2	02/07	0.0	08/07
	6.3	03/07	0.0	09/07
D. Cement Walkways				

**Comments:**

**Overall the clubhouse and it's surrounding is aging and in need of constant attention**

- **On Going** – Replace beds of annuals – looking to refresh the landscape with new – good 7/07
- **On Going** – Fascia board & Trim in need of cleaning – pressure cleaned in October, good -7/07
- **On Going** – Clean Windows – good 7/07
- **On Going** – Litter free, cigarette butts – good 7/07
- **On Going** – Dirt and cob webs off of building , good -7/07
- **On Going** – Landscaping appearance, trimming & weed free – not good, will get on it this month - 9/06 – Have begun and still have much work to be done, but getting better. We will continue to attack during the next couple months - 11/06 – continued improvement - 12/06 – work continues and improvement is seen 2/07 – Parking lot appearance continues to improve, tree trimming has taken place allowing a much cleaner look – 3/07- Acquiring price quotes for landscape pavers, approximately 1950 sq. feet in front of clubhouse. Hope to complete job by 6/07 – Beck Landscaping to do job, pavers ordered, hope to complete by mid/late June – We have been further delayed by the contractor. Permits were not applied for and I would not allow work to begin until this has taken place. We are proceeding at a slow pace as all materials to be used have been delivered and the permit has been approved on 7/9/07. We do expect to get this complete by mid July. If delays persist we will cancel with this contractor and start the process over - 6/07 Paver job complete and looks great – 7/07
- 1/07 – We have contracted the resurfacing job to the entrance to the clubhouse restaurant and pro shop to AAA Asphalt to begin January 13. Completed by 1/07 – Project is complete and the look is much improved – 1/07 We are looking into saw cuts in this area to create fracture stress points, Chris Kucera is trying to line this up for us – complete, 2/07

**8. First Tee Area / Putting Green / Range Evaluation**

A. Cut	6.5	10/06	6.4	04/07
	6.5	11/06	6.4	05/07
B. Health	6.5	12/06	6.5	06/07
	6.5	01/07	6.5	07/07
C. Starter Area	6.5	02/07	0.0	08/07
	6.5	03/07	0.0	09/07
D. Bag Drop				

**Comments:**

**Overall the first tee area is well kept and attractive**

- **On Going** – Edge & Pine Straw all beds around benches & lights – Good 7/07
- **On Going** – Bag Drop Stand clean & orderly – Good 7/07

**9. Tee Conditions-Overall****Evaluation**

	6.6	10/06	6.5	04/07
A. Cut	6.6	11/06	6.6	05/07
	6.6	12/06	6.6	06/07
B. Health	6.6	01/07	6.6	07/07
	6.6	02/07	0.0	08/07
C. Appearance	6.5	03/07	0.0	09/07
D. Playability				

**Comments:****Overall the tee boxes are very healthy and visually pleasing**

- **On Going** - Divots continue to be filled on a regular basis - Good 7/07
- **On Going** - Quality of Cut - Good 7/07
- **On Going** - Color & appearance - Good 7/07
- **On Going** - Conditions because of wear and tear from heavy play - Good 7/07

**10. Fairway Conditions****Evaluation**

A. Cut	6.6	10/06	6.6	04/07
	6.6	11/06	6.6	05/07
B. Health	6.6	12/06	6.7	06/07
	6.7	01/07	6.8	07/07
C. Appearance	6.8	02/07	0.0	08/07
	6.6	03/07	0.0	09/07
D. Playability				

**Comments:****Overall the fairways are very healthy**

- **On Going** - Quality of cut, density, & playability - Winter wear is showing - 4/07 -improving - 5/07 - Good 7/07
- **On Going** - Color & Appearance - drying and transition taking place - 4/07 - Cool nights in May, still transitioning - 5/07 Good 7/07
- **On Going** - Weed control - Good 7/07
- **On Going** - Quality and consistency of Winter over-seed - Transitioning back to Bermuda -5/07 - Good 7/07
- **On Going** - Conditions of fairways for wetness and mowing schedules being kept - Good 7/07
- 4/07 - Aerifying fairways has begun for the spring - Complete 4/07

**11. Primary Rough Conditions****Evaluation**

A. Health	6.4	10/06	6.4	04/07
	6.4	11/06	6.4	05/07
B. Cut	6.4	12/06	6.4	06/07
	6.4	01/07	6.5	07/07
C. Appearance	6.4	02/07	0.0	08/07
	6.4	03/07	0.0	09/07
D. Playability				

**Comments:**



- **Overall the rough is very healthy and consistent**
- **On Going** - Pine straw beds – good, done at first of the year, will need to replenish in the summer- New shipment has arrived, in process of putting out and looking better - 4/07 – Good 7/07
- **On Going** – Quality of cut, density, & playability – good 7/07
- **On Going** – Color & Appearance – good 7/07
- **On Going** – Weed control – good 7/07
- **On Going** – Conditions of rough for wetness and mowing schedules being kept – Good 7/07

<b>12. Common Rough Conditions</b>	<b>Evaluation</b>			
<b>A. Health</b>	5.6	10/06	5.7	04/07
	5.6	11/06	5.7	05/07
<b>B. Cut</b>	5.6	12/06	5.7	06/07
	5.7	01/07	5.9	07/07
<b>C. Appearance</b>	5.7	02/07	0.0	08/07
	5.7	03/07	0.0	09/07
<b>D. Playability</b>				

**Comments:**

- **On Going Problem** - Drainage work is needed in areas when we are subject to above average wet weather.

**Wet areas will continue to be our biggest challenge on the golf course**

- **On Going** – Palmettos along right side of #11, need to always continue trimming – in need, will be a winter project, have not gotten to it yet, will address in near future – by 6/07 – Dennis is organizing his schedule to begin work in this area in June, early July – Has begun trimming on the worst areas. Due to mowing time spent on this will be limited throughout the summer. 7/07
- **On Going** – Conditions for wetness and mowing schedules being kept on areas bordering the course – Good - 7/07
- **On Going**– Pine straw areas – Starting to thin out, in need of replenishment, must evaluate source of funding due to it is no longer an R&R funded project, update by 11/06 – Pine straw delivered and taken out of seed & trees in 06-07 budget – 11/06 – Delivered in late April 07 and in process, Good – 7/07
- **On Going** – Lake Bank maintenance is under a new contract starting in May. They are to spray two times a month. In May progress was already seen but much more needs to be done. We will monitor the progress – Many areas in need of treatment – 6/07 – evidence of improvement is being seen - 7/07
- 6/07 – Blackfoot Resource Group, the same company that did the work for us last year, repaired 13 more drains that were in need of repair. Done 6/07

<b>13. Greens Conditions</b>	<b>Evaluation</b>			
<b>A. Health</b>	6.8	10/06	6.4	04/07
	6.8	11/06	6.4	05/07
<b>B. Cut</b>	6.8	12/06	6.6	06/07
	6.8	01/07	6.7	07/07
<b>C. Appearance</b>	6.8	02/07	0.0	08/07
	6.7	03/07	0.0	09/07
<b>D. Playability</b>				

**Comments:**

- **Overall we continue to have healthy and good rolling greens**
- **On Going** - Continue to treat the Ferry Rings on holes 1, 6, & now 17 with chemicals and cultural practices – Good 7/07
- **On Going** - Report of progress & treatments of the ferry rings by Superintendent Dennis Pickavance – Up to Date 7/07
- **On Going** – Smoothness & speed of ball roll – much better/good - 7/07
- 7/06 – John Foy from the USGA was here on August 14, 2006 for his site visit. Report complete 11/06

- **On Going** – Greens over-seed condition -- over-seeded on 10/23/06 and in good condition - 11/06 – presently starting to see the beginning stages of transition. Aerifying greens occurs on May 16 - 3/07 – Seeing transition and conditions deteriorating. We are looking at a 45-60 day window to complete from the end of April - 4/07 – On schedule for normal recovery - 6/07 – Good 7/07
- **8/07** – John Foy from the USGA is scheduled for August to perform his site visit

<b>14. Bunkers</b>	<b>Evaluation</b>			
<b>A. Appearance</b>	6.3	10/06	6.3	04/07
	6.3	11/06	6.3	05/07
<b>B. Texture</b>	6.3	12/06	6.3	06/07
	6.3	01/07	6.3	07/07
<b>C. Playability</b>	6.3	02/07	0.0	08/07
	6.3	03/07	0.0	09/07
<b>D. Conditions</b>				

**Comments:**

**Overall the bunkers and waste bunkers remain in good conditions weather permitting**

- **On Going** – Bunkers, edged & raked – Good - 7/07
- **On Going** - Waste bunker weed free & cultivated – Good -7/07
- **On Going** – Bunkers dry and able to be maintained - Good – 7/07
- **On Going** – Waste bunkers dry enough to maintain – Good 7/07

<b>15. Course Restrooms</b>	<b>Evaluation</b>			
<b>A. Cleanliness</b>	6.2	10/06	6.2	04/07
	6.2	11/06	6.3	05/07
<b>B. Equipment</b>	6.2	12/06	6.3	06/07
	6.2	01/07	6.3	07/07
<b>C. Appearance</b>	6.2	02/07	0.0	08/07
	6.2	03/07	0.0	09/07
<b>D. Odor</b>				

**Comments:**

**Overall these rest rooms are clean and odor free**

- **On Going** - Touch up paint on inside walls & floor – Good 4/07 – Paint touchup for Mayors Tournament 5/07 – Good 7/07
- **On Going** – Clean & Presentable – Good 7/07
- **On Going** – Odor free – Good 7/07
- **On Going** – Cleaning schedule being kept – Good 7/07
- **On Going** – Outside appearance, roof and walls and floor outside - Good 7/07

<b>16. Cart Paths</b>	<b>Evaluation</b>			
<b>A. Edging</b>	6.2	10/06	6.3	04/07
	6.2	11/06	6.3	05/07
<b>B. Trimming of shrubs</b>	6.2	12/06	6.3	06/07
	6.2	01/07	6.3	07/07
<b>C. Tee Signs / Beds</b>	6.2	02/07	0.0	08/07
	6.3	03/07	0.0	09/07
<b>D. Curbing / Corners</b>				

**E. Bridges**

**Comment:**

**Overall paths are looking very clean**

- **On Going** - Drop off / pot holes along the path, flexi stakes to keep carts off – good 7/07
- **On Going** - Tee sign beds, weed control & fresh pine straw – good 7/07
- **On Going** - Edge cart paths - Good 7/07
- **On Going** – Palmetto control along cart paths – Good 7/07

**17. Fertilizer & Chemical Program**                      **Evaluation**

<b>A. Records</b>	<b>6.2</b>	<b>10/06</b>	<b>6.2</b>	<b>04/07</b>
	<b>6.2</b>	<b>11/06</b>	<b>6.2</b>	<b>05/07</b>
<b>B. Up-Date</b>	<b>6.2</b>	<b>12/06</b>	<b>6.2</b>	<b>06/07</b>
	<b>6.2</b>	<b>01/07</b>	<b>6.2</b>	<b>07/07</b>
<b>C. Per Maintenance Plan</b>	<b>6.2</b>	<b>02/07</b>	<b>0.0</b>	<b>08/07</b>
	<b>6.2</b>	<b>03/07</b>	<b>0.0</b>	<b>09/07</b>
<b>D. Material Storage</b>				

**Comments:**

**Overall in good order**

- **On Going** - All application schedules are being followed - Good 7/07
- **On Going** - All records are up to date - Good 7/07
- **On Going** - All materials are stored properly and orderly – Good 7/ 07

**18. Maintenance Equip. Fleet Conditions**                      **Evaluation**

<b>A. Preventative Care</b>	<b>6.7</b>	<b>10/06</b>	<b>6.7</b>	<b>04/07</b>
	<b>6.7</b>	<b>11/06</b>	<b>6.7</b>	<b>05/07</b>
<b>B. Appearance</b>	<b>6.7</b>	<b>12/06</b>	<b>6.7</b>	<b>06/07</b>
	<b>6.7</b>	<b>01/07</b>	<b>6.7</b>	<b>07/07</b>
<b>C. Storage Area</b>	<b>6.7</b>	<b>02/07</b>	<b>0.0</b>	<b>08/07</b>
	<b>6.7</b>	<b>03/07</b>	<b>0.0</b>	<b>09/07</b>
<b>D. Maintenance</b>				

**Comments:**

**Overall we have the necessary equipment**

- **On Going** - Track all repairs on every piece of equipment in the fleet - Good 7/07
- **On Going** - Work stations are neat and orderly - Good 7/07
- **5/07** –\_New equipment purchases for 2007, 2 greens mowers, Cushman utility vehicle, and a Gator utility vehicle have been received - 5/07

**19. Maintenance Facility**    **Evaluation**

<b>A. Surrounding Compound</b>	<b>5.9</b>	<b>10/06</b>	<b>5.9</b>	<b>04/07</b>
	<b>5.9</b>	<b>11/06</b>	<b>5.9</b>	<b>05/07</b>
<b>B. Offices &amp; Break Room</b>	<b>5.9</b>	<b>12/06</b>	<b>5.9</b>	<b>06/07</b>
	<b>5.9</b>	<b>01/07</b>	<b>5.9</b>	<b>07/07</b>
<b>C. Safety Hazards</b>	<b>5.9</b>	<b>02/07</b>	<b>0.0</b>	<b>08/07</b>
	<b>5.9</b>	<b>03/07</b>	<b>0.0</b>	<b>09/07</b>
<b>D. Pump House Cleanliness</b>				

**Comments:**

- Both Maintenance Building & the pump house could use exterior painting

**Overall building is in good condition and functional**

- **On Going** - Overall appearance of compound – Good 7/07
- **On Going** –Leaks - None 7/07
- **On Going** – Office is clean and orderly – Good – 7/07
- **On Going** – Break room is clean and orderly – Good 7/07

<b>20. Golf Cart Fleet</b>	<b>Evaluation</b>			
<b>A. Appearance</b>	6.3	10/06	6.5	04/07
	6.2	11/06	6.5	05/07
<b>B. Mechanical function</b>	6.2	12/06	6.5	06/07
	6.1	01/07	6.5	07/07
<b>C. Batteries Watered</b>	6.0	02/07	0.0	08/07
	6.5	03/07	0.0	09/07

**Comments:**

- Moving into the fourth year with this present fleet of carts in April 07, we will more than likely see increased problems with dead batteries and various maintenance issues due to the heavy usage. We plan on replacing the fleet along with purchasing a new beverage cart and range picker in March 07.

**Overall carts are about average for the use they have recieved**

**On Going** - The general condition – Batteries starting to expire, overall condition for age good but worsening - 11/06 – Holding their own status but getting worse and ready to be traded -2/07 - New fleet delivered April 2, 2007 – 3/07 – Good 7/07  
2/07 – The pre-bid for the new fleet of 75 carts, a range picker cart, and beverage cart is scheduled for 2/13/07 and will close on 2/21/07. We plan on taking delivery sometime in April. Update by 2/07 – Delivered – 3/07

**The purpose of the evaluation is to assure that the golf course continues to move forward in a positive direction, and if there are weaknesses, we address them as soon as possible.**

**The final ratings will be based on the categories listed, plus the feeling, ideas and experience of the raters. Any suggestions or changes made by the raters should be addressed at once. The ratings are based on a scale of 1 – 10.**

**Rating Summary:**

**Needs Improvement 1.0 to 4.9**

**Average: 5.0**

**Good: 6.0**

**Excellent: 7.0**

**Outstanding: 8.0 to 10.0**

**Current Overall Rating:**

6.21	10/06	6.23	04/07
6.20	11/06	6.24	05/07
6.22	12/06	6.27	06/07
6.24	01/07	6.31	07/07
6.24	02/07	0.0	08/07
6.25	03/07	0.0	09/07