



CITY COUNCIL AGENDA ITEM

REQUESTED COUNCIL MEETING DATE 01/23/2007

Subject: Approval to "Piggyback" FDOT's Contract with American Signal Company.

Department: Public Works.

Recommended Motion:

Staff recommends approval to "piggyback" FDOT's contract with American Signal Company to purchase four message sign boards for a total cost not to exceed \$54,000.00.

Summary:

Staff has determined the need to purchase new changeable message sign boards. The three boards we have now are ten years old or older and none are working at this time. These message boards are used to warn residents in the event of traffic hazards such as accidents and to inform them of events like Family Days, Flu Shots and Chamber events. American Signal Company has a contract with the Florida Department of Transportation and they are willing to allow us to "piggyback" the contract. Cost for each message board is \$13,100.00 with a freight charge of \$400.00 per board. Staff requests approval to purchase four message boards for a cost not to exceed \$54,000.00. Funds are available in Account #00143005416400.

Attachments: Ordinance Resolution Budget Resolution

Other Support Documents/Contracts Available for Review in Manager's Office
Quote from American Signal; FDOT Contract Documentation.

Department Head <i>[Signature]</i>	Submitted	Date 1/5/2007
Finance Department <i>[Signature]</i>	Approved as to Budget Requirements <i>[Signature]</i>	Date 1/5/07
City Attorney	Approved as to Form and Legality	Date
City Manager <i>[Signature]</i>	Approved Agenda Item For	Date 1/23/07


COUNCIL ACTION: Approved as Recommended Disapproved

Tabled Indefinitely Continued to Date Certain Approved with Modification

MEMORANDUM

TO: Kenneth W. Parker
City Manager

DATE: January 5, 2007

FROM: Warren Pike 
Public Works Director

SUBJECT: Agenda Item for January 23, 2007

Please place approval to “piggyback” FDOT’s contract with American Signal Company on the Council Agenda for January 23rd.

Commentary

Staff has determined the need to purchase new changeable message sign boards. We currently have 3 message boards, and all three are ten years or older and in need of repair. None of the message boards are operable at this time.

The message boards are used in numerous situations such as accidents and during hazardous traffic conditions and events such as Family Days, Flu Shots and Chamber Events.

American Signal Company has a contract with the Florida Department of Transportation for the message boards and they are willing to allow us to “piggyback” the contract. Cost per message board is \$13,100.00 and the shipping fee is \$400.00 per board. Staff requests approval to purchase four message boards for a total cost not to exceed \$54,000.00. Funds are available in Account #00143005416400.

Recommendation

Staff recommends approval to “piggyback” FDOT’s contract (#ITB-DOT03/04-9015-RR) with American Signal Company to purchase four message boards for a total cost not to exceed \$54,000.00.



AMERICAN SIGNAL COMPANY
 2755 Bankers Industrial Dr.
 Atlanta, GA 30360
 Phone: 770-448-6650
 Fax: 770-448-8970

QUOTATION

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December 15, 2006

Contact: Chris Barnes
Company: City of Port Orange
Fax: 386-756-5365
Phone: 386-506-5584

Project: Message Boards
Letting Date:
Email:
Phone: (770) 448-6650 x 14

Sales Rep: Bob Faraon
Quoted By:

Item #	Qty	Description	Unit Price	Ext. Price
		American Signal CMS-T332 Solar/Led	\$13,100.00	\$ 0.00
		Pricing per State Contract # PO400-PO402		\$ 0.00
2		American Signal CMS-T332, Solar/Led	\$14,755.00	\$ 0.00
3		American Signal CMS-T333, Solar/Led	\$15,755.00	\$ 0.00
4		American Signal CMS-GP-432T	\$11,955.00	\$ 0.00
		Pricing per GSA Contract # GS-07F-0339L		\$ 0.00
		Freight \$500.00 per Sign 900 400		\$ 0.00
		Training done at time of Delivery		\$ 0.00
		FDOT Bid # ITB-DOT-03/04-9015-RR		\$ 0.00
Total Price:				\$0.00

Notes:

Payment Terms: Net 30 Days

Delivery: 3-4 Weeks ARO

Shipping Terms: FOB American Signal Company, Atlanta GA. Shipping to be paid upon delivery, unless prior arrangements have been made.

Buyer agrees to American Signal's terms and conditions. There are terms and conditions applicable to this transaction in addition to those specified above, which are available upon your request.

Any special requirements need to be noted on purchase order

Robert R. Faraon
 American Signal Company, Inc.
 www.amsig.com

(If signed can serve as PO)

Unit Color: Orange

Hitch Type: 2" Ball

Ship Date Req: _____

Ship To: _____

Contact: _____

Phone: _____



Florida Department of Transportation

JEB BUSH
GOVERNOR

605 Suwannee Street
3rd Floor
Tallahassee, FL 32399-0450

DENVER J. STUTLER, JR.
SECRETARY

September 13, 2006

MEMORANDUM NO.: ITB-DOT-03/04-9015-RR - 3

TO: Department Addressed
Vendor Addressed

FROM: Gaylia Boerner, FCCM
Procurement Agent

SUBJECT: DOT Contract ITB-DOT-03/04-9015-RR - 3, P0400 & P0402
ARROW AND MESSAGE BOARDS

Subject contract has been renewed from December 15, 2006 – December 14, 2008 with the following vendors: American Signal Company and Wanco, Inc. at the same prices, terms and conditions.

The subject contract has not been renewed with Ver-Mac.

Any questions in delivery or service that may arise regarding this contract should be directed to me at (850) 414-4381 or Suncom 994-4381.

VENDOR #1 – P0400

ORDERING INSTRUCTIONS

Bid Number: ITB-DOT-03/04-9015-RR

Title: ARROW & MESSAGE BOARDS

NOTE: ALL ORDERS SHOULD BE DIRECTED TO:

FEDERAL EMPLOYER IDENTIFICATION NUMBER (FEID): F581765732-001

VENDOR: American Signal Company

ADDRESS: 2755 Bankers Industrial Drive

CITY, STATE, ZIP: Atlanta, GA 30360

TELEPHONE: 770/448-6650

TOLL FREE NO.: (800) FAX NO.: 770 / 448-8970

DELIVERY: DELIVERY WILL BE MADE WITHIN 30 DAYS AFTER RECEIPT OF PURCHASE ORDER.

PRODUCT INFORMATION: DIRECT QUESTIONS TO:

NAME & TITLE: Robert R. Faraon, Regional Sales Manager

ADDRESS: 2755 Bankers Industrial Drive

CITY, STATE, ZIP: Atlanta, GA 30360

TELEPHONE: 770 / 448-6650 x 14

TOLL FREE NO.: (800) FAX NO.: 770 / 448-8970

INTERNET E-MAIL ADDRESS: bfaraon@amsig.com

INTERNET WEBSITE URL: www.amsig.com

Will you accept the State of Florida Purchasing Card (VISA)? Yes No

ITEM 4: CHANGEABLE MESSAGE SIGN, TRAILER MOUNTED, PER ATTACHED SPECIFICATION FC 9271
MANUFACTURER AND MODEL # NO AWARD

ITEM 4 UNIT PRICE = \$ NO AWARD

ITEM 4 - OPTIONS: (May or may not be purchased at discretion of the FDOT. Option price will be considered in basis of bid award.)

4.1 \$ NO AWARD

ITEM 4 TOTAL OPTIONS = \$ NO AWARD

ITEM 4 UNIT PRICE + OPTION = \$ NO AWARD

DELIVERY: Delivery will be made within _____ days after receipt of Purchase Order.

Vendor # **NO AWARD**

→ ITEM 5: CHANGEABLE MESSAGE SIGN, SOLAR POWERED, TRAILER MOUNTED, PER ATTACHED SPECIFICATION FC 9274
MANUFACTURER AND MODEL # American Signal / CMS-T3311D

ITEM 5 UNIT PRICE = \$ 13,100.00

ITEM 5 - OPTIONS: (May or may not be purchased at discretion of the FDOT. Option price will be considered in basis of bid award.)

4.1 \$ N/C

4.2 \$ N/C

ITEM 5 TOTAL OPTIONS = \$ N/C

ITEM 5 UNIT PRICE + OPTION = \$ 13,100.00

DELIVERY: Delivery will be made within 30 days after receipt of Purchase Order.

Vendor #1, P0400 – American Signal