



CITY OF PORT ORANGE

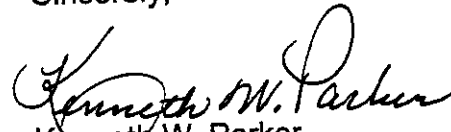
1000 CITY CENTER CIRCLE
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July 11, 2006

GOLF COURSE BOARD OF DIRECTORS MEETING

The Regular Meeting of the Port Orange Golf Course Board of Directors will be held on Tuesday, August 22, 2006, at 4:30 p.m. in the City Manager's Conference Room, Port Orange City Hall, 1000 City Center Circle, Port Orange, Florida.

Sincerely,


Kenneth W. Parker
City Manager

kwp/rlg

cc: Allen Green, Board Member
Margaret Roberts, City Attorney
John Shelley, Finance Director
Jan Parsons, Assistant Public Works Director
Jim Hahn, KemperSports
Donald Koerner, The Golf Club at Cypress Head
Shirley Kelly, Deputy City Clerk

AGENDA
GOLF COURSE BOARD OF DIRECTORS
CITY OF PORT ORANGE
CITY MANAGER'S CONFERENCE ROOM
1000 CITY CENTER CIRCLE
PORT ORANGE, FLORIDA 32129

August 22, 2006
4:30 p.m.

CALL TO ORDER

ROLL CALL

APPROVAL OF MINUTES – Meeting of July 18, 2006

DISCUSSION/ACTION

1. Financial Report
2. Evaluation Report
3. Costs for Improvements to Cypress Head

OTHER BUSINESS

ADJOURNMENT

GOLF COURSE BOARD OF DIRECTORS MEETING
CITY MANAGER'S CONFERENCE ROOM
1000 CITY CENTER CIRCLE
PORT ORANGE, FLORIDA

MINUTES OF THE JULY 18, 2006, MEETING

A meeting of the Golf Course Board of Directors was held on July 18, 2006, and was convened at 4:30 p.m.

Present at the meeting were:

Allen Green, Board Member
Kenneth W. Parker, Board Member
John Shelley, Finance Director
Margaret Roberts, City Attorney
Jim Hahn, KemperSports
Dennis Pickavance, KemperSports
Don Koerner, KemperSports

A motion was made by Ken Parker, seconded by Allen Green, to approve the minutes of the June 27, 2006, meeting. The motion carried.

Mr. Koerner presented the Financial Report for the month of June. In revenues, the course had \$138,258 during the month of June. Currently, the course is over budget by \$4,075 for year to date. Cost of goods for the month of June was \$19,889, which is over budget by \$582. Payroll for the month of June was \$61,132, which is \$3,173 under budget. Expenses for the month of June were \$38,633, which is under budget for the month of June by \$5,813. Net income for the month of June was negative \$3,969. Currently, the course is under budget \$2,665 on net income. Currently, the course is \$33,141 over budget year to date for net income.

A motion was made by Mr. Parker, seconded by Mayor Green, to accept the report. The motion carried.

The evaluation report was presented by Mr. Koerner. The Pro Shop received the same rating. The Administrative Offices received the same rating. The restaurant/bar area is up .4. The new carpet has been installed. The banquet room received the same rating. Mr. Parker expressed his concerns about Venetian Bay opening this fall and the competition they will present for Cypress Head. Mr. Parker suggested improvements to the banquet facility in an attempt to keep them competitive. He also suggested meeting with Mike Dasher to see what improvements may be made to the course. Minor changes to the course may not cost a lot of money but may enhance the course. Mr. Parker talked about changing the banquet room to a community center so the room can be used for sheltering during emergencies. Mr. Hahn suggested adding landscaping, adding some tees, and some fountains to improve the course. Mr. Hahn will bring some suggestions back to the Board.

Mr. Koerner continued with the Evaluation Report. The kitchen received the same rating. The clubhouse restrooms moved up one since there is new carpet in the hallway. The clubhouse entrance remained the same. The first tee and putting green received the same rating. The tee conditions moved up .1 since the conditions have improved and the grass is thicker. The fairway conditions received the same rating. The Primary Rough and Common Rough received the same rating. Blackfoot Resource will be doing the drainage project. The green conditions moved up .1 since they are in very good condition and the transition is complete. The bunkers received the same rating. The course restrooms received the same rating. The cart paths received the same rating. The Fertilizer and Chemical Program received the same rating. The maintenance and equipment received the same rating. We have received the front end loader and blower. The utility vehicle and spreader should be received soon. The maintenance facility received the same rating. The golf carts received the same rating. We will be starting the process soon for the new fleet of carts to be received in February, 2007. Overall, the same rating was received of 6.2.

Mr. Parker asked about Kemper's contract. Ms. Roberts responded that the City is in the last year of the contract with Kemper.

A motion was made by Mr. Parker, seconded by Mayor Green, to accept the evaluation report. The motion carried.

Mr. Parker stated that the golf course budget is scheduled to be presented this evening. Ms. Roberts stated that the resolution will be presented regarding cart use.

Mr. Parker asked about soft drinks sold at the course. Mr. Koerner stated that the PGA used Pepsi products but Coca Cola has matched their rates. Other areas have moved to using certain products exclusively and it may be something for the City to think about in public areas.

The meeting was adjourned at 5:15 p.m.

Allen Green, Board Member

R & R Projects

Invoice Date	Vendor Name	Repair/Replacement Description	Reference Number	Total Cost	Payment Dates	Payment Amounts
11/10/2002	Scott Barnes Pine Straw	600 Bales of Pinestraw	1730	\$1,730.00	12/26/2002	\$1,730.00
2/25/2003	Jeff Appleford	Landscape	Landscape	\$160.00	2/25/2003	\$160.00
2/25/2003	Mike Cooper	Landscape	Landscape	\$305.00	2/25/2003	\$305.00
2/25/2003	Don Mashaw	Landscape	Landscape	\$55.00	2/25/2003	\$55.00
2/12/2003	Kate Minnock	Wood Armed Chairs - Big Lots	1555-7296	\$170.38	2/12/2003	\$170.38
2/20/2003	Keller Outdoor	50% on Landscape Plants	Landscape	\$19,864.50	3/11/2003	\$9,147.63
3/5/2003	Lowes	Shelves, Bridge Repair	4327	\$426.91	3/12/2003	\$426.91
3/7/2003	Kate Minnock	Golf Cabinet	Lobby	\$188.70	3/7/2003	\$188.70
3/10/2003	Door Specialists	Exterior Door replacement	Clubhouse	\$3,105.68	3/10/2003	\$2,500.00
3/5/2003	Scott Barnes Pine Straw	1161 Bales of Pinestraw	1754	\$8,800.00	3/10/2003	\$3,105.68
4/1/2003	Diversified Flooring	Tile & Carpet	9382	\$8,800.00	14-Apr	\$8,800.00
4/1/2003	BRS	Banquet Equipment	345413	\$385.70		
4/2/2003	BRS	Banquet Equipment	345416	\$321.68		
4/9/2003	BRS	Banquet Equipment	345419	\$355.56	4/14/2003	\$1,062.94
4/3/2003	Keller Outdoor	Landscape & Restripping Parking	LANDSCAPE	\$4,753.55	4/14/2003	\$10,716.87
4/1/2003	Better Baricades	Sealing & Restripping Parking	621366	\$325.00	4/14/2003	\$4,753.55
4/4/2003	Masterpiece	Baseboard	E165	\$2,395.00	4/14/2003	\$1,522.50
4/1/2003	Masterpiece	Cabinets in Bathroom	1050	\$5,325.00	4/14/2003	\$2,825.00
4/10/2003	Door Specialists	Door Replacement	1050	\$2,395.00	5/9/2003	\$2,395.00
5/1/2003	Masterpiece	Cabinets in Bathroom	E175	\$825.00	5/9/2003	\$825.00
5/2/2003	Masterpiece	Mirrors in Bathroom	150	\$952.88	5/16/2003	\$952.88
5/6/2003	Jaztak	Signs - Parking area	1050	\$137.29	6/6/2003	-\$1,197.50
5/1/2003	Masterpiece	Refund of Overpay on Cabinets	1003328390	\$1,602.83	6/1/2003	\$137.29
5/22/2003	Lab Safety	Safesmoker Ashtrays (3)	MD396	\$2,736.60	1/26/2004	\$1,602.83
1/26/2004	Simplex Grinnell	Ansul System Kitchen	Sidewalks	\$2,500.00	1/27/2004	\$2,736.60
1/27/2004	Sun-Con Concrete	Sidewalk Repairs	W20	\$3,300.00	1/31/2004	\$2,500.00
1/31/2004	Wades Bailed Pine Straw	Replacement Pine Straw	3205	\$106.23	2/26/2004	\$3,300.00
2/26/2004	Blythe's Garage Door	Garage Door Maintenance	407700321334	\$789.70	3/17/2004	\$106.23
3/17/2004	Sams Club	Metal Cabinet	315257	\$3,875.00	5/18/2004	\$789.70
5/18/2004	Simplex Grinnell	Fire Extinguishers	5/14 proposal	\$255.00	7/9/2004	\$3,875.00
7/1/2004	RJ Landscape Contractors	Plants, Trees and Irrigation Parking Area	211	\$255.00	9/23/2004	\$255.00
9/1/2004	Bryson Crane Rental	Replace Pump				

9/14/2004	Nationwide Protect. Ser.	Duct Smoke Detectors and Samp Tubes	37371	\$1,574.32	9/23/2004	\$1,574.32
9/30/2004	DH Rainwater	Replacement of Door Locks	5818	\$377.00	9/30/2004	\$377.00
9/28/2004	Watertronics	60HP VHS Motor (Pump)	53353	\$2,675.00	10/7/2004	\$2,675.00
10/7/2004	Watertronics	credit for Crane Service on Pump	53353-cm	-\$225.00	10/7/2004	-\$225.00
10/15/2004	Joe Millers Mulch	Mulch replacement	2012	\$990.45	10/15/2004	\$990.45
10/19/2004	Angela's	Kitchen Equip.-Waffle Mach & Burners	84994	\$330.15	10/19/2004	\$330.15
10/21/2004	Scott Barnes Pine Straw	Baled Pinestraw	1907	\$2,846.20	10/21/2004	\$2,846.20
10/25/2004	Joe Millers Mulch	Mulch replacement	2015	\$223.65	10/25/2004	\$223.65
12/8/2004	Granger	Mirror for Cart Crossing	945-030473-9	\$133.16	12/23/2005	\$133.16
1/27/2005	Angela's	Bar Stools (8)	87071	\$1,090.20	1/27/2005	\$1,090.20
2/1/2005	Coastal Restaurant	Reachin Freezer	5733	\$1,485.67	2/1/2005	\$1,485.67
3/22/2005	Buchanan Electric	Range/Parking lght replacement	22042	\$1,293.25	3/22/2005	\$1,293.25
4/5/2005	Rick's Trucking	Pine Straw	Pine Straw	\$2,446.25	4/5/2005	\$2,446.25
4/7/2005	Rick's Trucking	Pine Straw	1214	\$2,446.25	4/7/2005	\$2,446.25
4/11/2005	Port Orange AC	Ventilation Fans Clubhouse Restrooms	3911	\$1,197.06	4/11/2005	\$1,197.06
5/1/2005	Conrad Yelvington	Sod	Sod	\$111.50	5/1/2005	\$111.50
5/1/2005	GCS Service	Grill for Kitchen	421530	\$843.68	5/1/2005	\$843.68
5/1/2005	VW Grainger	Bev Cart Trailer	9457291061	\$141.08	5/1/2005	\$141.08
6/1/2005	Lesco	3 Park Benches	6LN XU8A	\$1,293.98	6/1/2005	\$1,293.98
6/1/2005	Lesco	1 Park Bench	6LN XU8A	\$445.20	6/1/2005	\$445.20
6/10/2005	CMS Plumbing	Water Heater Computer Replacement	Water Heater	\$320.00	6/10/2005	\$320.00
6/23/2005	Port Orange AC	A/C Compressors 2 units	3991	\$2,989.46	6/23/2005	\$2,989.46
6/28/2005	Port Orange AC	A/C Compressors 2 units	3996	\$34.08	6/28/2005	\$34.08
7/11/2005	Port Orange AC	Cooler Compressor 1 unit	4013	\$973.37	7/11/2005	\$973.37
8/1/2005	M & M Sales & Service	Irrigation pump	7775	\$9,390.00	8/1/2005	\$9,390.00
8/1/2005	Port Orange AC	A/c Dual Capacitor Replacement	4064	\$168.27	8/1/2005	\$168.27
8/1/2005	Port Orange AC	Ice Machine Computer Board&Transformer	4065	\$538.89	8/1/2005	\$538.89
9/1/2005	Corbett Crane	Reset Pump	30751	\$288.90	9/1/2005	\$288.90
9/1/2005	Corbett Crane	Pull Pump	30690	\$288.90	9/1/2005	\$288.90
9/2/2005	Buchanan Electric	Pump Irrigation	22500	\$497.98	9/2/2005	\$497.98
9/2/2005	Buchanan Electric	Pump Irrigation	22499	\$2,184.75	9/2/2005	\$2,184.75
9/13/2005	Corbett Crane	Pump Irrigation	31290	\$288.90	9/13/2005	\$288.90
9/20/2005	Corbett Crane	Motor for Pump	31308	\$321.00	9/20/2005	\$321.00
9/25/2005	M & M Sales & Service	Pump Irrigation	7804	\$2,900.00	9/25/2005	\$2,900.00
9/30/2005	AIG Insurance	Pump Insurance Claim Funds	Insurance Funds	-\$523.54	9/30/2005	-\$523.54
12/7/2005	Agricultural Permitting	Meiter Compliance Services	633	\$784.20	12/7/2005	\$784.20
12/13/2005	Buchanan Electric	Range Light Replacement	22730	\$3,350.00	12/13/2005	\$3,350.00

12/20/2005	Rick's Trucking	Pine Straw	1480	\$2,350.00	12/20/2005	\$2,350.00
2/3/2006	Pro Plus	Tank instalment 1 of 2	Tank	\$250.00	2/3/2006	\$250.00
2/6/2006	D. Koerner	Security System - Cameras and Recorder	Sec Sys	\$620.27	2/6/2006	\$620.27
2/8/2006	JBT & Associates	Computer Monitor Proshop	105585	\$735.00	2/8/2006	\$735.00
3/1/2006	Port Orange AC	Repair Gaskets Reach In Fridge	4299	\$406.00	3/1/2006	\$406.00
3/3/2006	Pro Plus	Tank instalment 2 of 2	Tank	\$250.00	3/3/2006	\$250.00
5/1/2006	JBT & Associates	Printer Proshop Labels for Handicap	105775	\$99.00	5/1/2006	\$99.00
5/16/2006	Port Orange Electric	Range Light Repair	264	\$100.00	5/16/2006	\$100.00
5/30/2006	Port Orange Electric	Range Light Repair - New Transformer	1572	\$1,950.00	5/30/2006	\$1,950.00
6/15/2006	Spook Tech	Alarm Repairs	Keypads	\$325.00	6/15/2006	\$325.00
7/1/2006	Diversified Flooring	Carpet Clubhouse	CG600370	\$8,650.00	7/7/2006	\$8,650.00

Total Billed \$127,997.67 Total Paid \$127,997.67

**CITY OF FORT ORANGE
INCOME STATEMENT
FOR THE TEN MONTHS ENDING JULY 31, 2006**

	CURRENT ACTUAL	CURRENT BUDGET	% OF LAST YEAR	% OF LAST YEAR	YTD ACTUAL	YTD BUDGET	% OF BUDGET	YTD LAST YEAR	% OF LAST YEAR	ANNUAL BUDGET	% OF ANNUAL
REVENUES											
GENERAL & ADMIN	0	0	0.00	0.00	500	0	0.00	1,355	36.99	0	0.00
COURSE & GROUNDS	48,578	45,641	106.44	99.74	638,347	622,495	102.55	611,349	104.42	701,405	91.00
CARTS	50,258	46,200	108.78	104.46	501,355	497,300	100.82	493,164	101.66	572,100	87.63
PRO SHOP	8,306	9,165	90.63	81.37	101,066	107,750	93.80	109,078	92.65	132,880	82.25
DRIVING RANGE	2,781	3,850	72.23	89.71	41,715	45,325	92.04	41,370	100.81	53,049	78.63
FOOD & BEVERAGE	24,784	20,240	122.45	122.92	244,822	239,070	102.41	237,672	103.01	277,490	88.23
CITY SURCHARGE R & R	4,673	4,186	111.63	102.16	47,143	48,836	96.53	49,319	95.59	56,822	82.97
TOTAL REVENUES	139,360	128,282	107.81	103.35	1,574,948	1,588,776	100.91	1,543,307	102.05	1,783,836	88.29
COST OF SALES											
PRO SHOP	5,723	5,814	98.43	88.95	62,539	65,416	95.60	72,354	86.43	74,868	81.53
FOOD & BEVERAGE	11,307	7,893	143.25	128.49	102,931	97,238	110.40	96,813	106.32	108,221	95.11
TOTAL COST OF SALES	17,030	13,707	124.24	111.79	165,470	158,654	104.30	169,167	97.81	183,089	90.38
GROSS PROFIT	122,330	115,575	105.86	102.27	1,408,478	1,492,122	100.52	1,374,140	102.57	1,600,747	88.05
PAYROLL & RELATED											
GENERAL & ADMIN	9,631	9,940	96.89	103.64	92,790	97,670	95.00	90,439	102.60	117,552	78.94
COURSE & GROUNDS	25,352	24,953	101.60	113.95	218,615	242,418	98.43	232,678	102.55	291,737	81.79
CARTS	7,103	5,154	137.82	71.43	56,909	50,376	112.97	68,673	82.87	64,309	94.05
PRO SHOP	8,273	8,894	93.02	161.05	80,032	86,328	92.71	55,226	144.92	101,816	71.68
FOOD & BEVERAGE	11,764	10,286	114.37	117.49	101,161	98,299	102.88	95,018	106.47	119,420	84.71
MARKETING	3,164	3,415	92.65	80.30	39,460	33,701	117.09	37,994	103.86	40,529	97.36
TOTAL PAYROLL & RELATED	65,287	62,642	104.22	107.78	608,957	609,402	99.97	580,028	104.98	733,583	83.01
EXPENSES											
GENERAL & ADMIN	14,642	11,195	130.79	90.05	133,048	138,531	96.04	138,958	95.75	161,667	82.30
COURSE & GROUNDS	15,174	19,352	78.41	80.86	189,596	204,455	92.73	197,459	96.02	239,859	79.04
CARTS	4,238	4,446	95.32	101.80	43,562	44,310	98.31	43,726	99.62	53,202	81.99
PRO SHOP	447	440	101.59	124.86	8,929	9,000	99.21	8,113	110.06	9,890	90.37
DRIVING RANGE	0	115	0.00	0.00	1,636	2,650	61.74	3,865	42.33	3,630	45.07
FOOD & BEVERAGE	1,919	2,438	78.71	108.73	19,147	25,148	76.14	22,085	86.70	30,024	63.77
CITY SURCHARGE R & R	4,673	4,186	111.63	102.16	47,143	48,836	96.53	49,319	95.59	56,822	82.97
MARKETING	6,227	2,352	268.75	175.01	34,645	31,355	110.49	31,956	108.41	36,039	96.08
TOTAL EXPENSES	47,320	44,524	106.28	95.71	477,766	504,287	94.73	495,481	98.41	591,143	80.81
NET OPERATING INCOME	9,743	8,409	115.86	101.36	322,805	288,343	111.95	298,631	108.09	276,021	116.95
MANAGEMENT FEE	7,972	7,973	99.99	103.00	77,643	77,643	99.99	75,373	103.00	93,589	82.95
INTEREST EXPENSE	14,833	14,833	100.00	100.00	148,330	148,330	100.00	148,330	100.00	177,996	83.33
NET INCOME	(13,062)	(14,397)	90.73	108.76	(9,841)	62,378	155.27	74,928	129.25	4,436	2,183.07

FOR MANAGEMENT PURPOSES ONLY

July Weather, Revenue, Rounds Summary
2005 Vs. 2006

	2005	2006	2005	2006	2005	2006	2005	2006	2005	2006	2005	2006	2005	2006	2005	2006	2005	2006	2005	2006	
	Low Temp	Low Temp	High Temp	High Temp	Precip	Precip	Revenue	Revenue	Rounds	Rounds	Overcast, Frost, or Curt Path Only 2005	Overcast, Frost, or Curt Path Only 2006									
1	72	74	86	89	0.2	0	3401	4214	125	167	Overcast	Overcast									
2	73	74	87	88	0.05	0	3683	4372	149	150	Overcast	Overcast									
3	76	73	89	89	0.4	0	4596	3591	172	174	PM Rain	Overcast									
4	74	74	98	90	0.05	0	4208	4236	168	202											
5	76	74	90	89	0	0	3569	3196	171	139											
6	76	73	91	90	0	0.15	2945	2926	145	143		Overcast									
7	75	74	90	88	0	1.5	3891	2414	191	122		PM Rain									
8	75	74	88	87	0.15	0	3000	3786	145	160	Rain AM										
9	72	69	87	86	1.25	0	3276	4670	140	213											
10	71	82	86	90	0	0	2907	4914	121	158	Overcast										
11	73	74	88	91	0.25	0	2349	3094	111	148	PM Rain										
12	75	78	91	92	0	0.15	3954	3348	193	190		Overcast									
13	76	80	92	92	0	0	3349	3883	185	177											
14	77	81	93	93	0.3	0	2827	4483	144	183	PM Rain										
15	78	84	94	94	0	0	3176	2152	135	72											
16	76	85	92	95	0	0	3881	2684	151	84											
17	78	86	93	95	0	0	5023	2236	209	118											
18	76	86	91	96	0	0	3212	7155	180	322											
19	77	75	92	94	0	0	3044	3926	169	188											
20	77	76	93	93	0	0	3549	3169	187	154											
21	78	74	93	89	0	0	3955	3080	173	159											
22	76	75	91	88	0	0.15	2749	4475	133	174		Overcast									
23	77	75	90	88	0	0	2590	4301	97	183		Overcast, PM Rain									
24	77	76	91	90	0.2	1.5	4716	1691	201	80	PM Rain										
25	79	76	92	91	0	0	3989	3220	179	181											
26	80	76	91	90	0	0.3	2846	3817	157	178		PM Rain									
27	81	76	92	91	0	0	3802	3424	186	158											
28	80	77	93	92	0	0	3907	3940	173	180											
29	81	77	94	92	0	0	3466	4493	146	158											
30	81	75	94	92	0	0.4	3955	4386	153	180	PM Rain										
31	79	76	92	92	0	0	5867	3366	213	173											
	76.6	76.7	90.8	90.9	2.85	4.15	111502	114765	4981	5068											
Historical Avg.	72	72	91	91	5.17	5.17															
DIFFERENCE		0.16																			
DAY EFFECTED BY WEATHER -																					

September 2006

Monthly Planner

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																																																																			
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August 14, 2006

Jan Parsons
City of Port Orange
100 City Center Circle
Port Orange, FL 32129

Dear Jan:

The following is a summary report for the month of July at Cypress Head. The narrative summary will help give you a look into what took place during the month. Attached you will also find the monthly financial income statement for your review.

Overview of Month:

In July we saw course conditions continue to improve as the month progressed and business continued at a better than average summer pace. Prime tee times for this time of year were in strong demand as we were able to stay consistently busy throughout the month.

This year the Volusia County Amateur was held at Cypress Head on July 15th and 16th, which is a major area event. From a revenue standpoint, it was just OK, but because the good players and the voices in the community are the participants, the event gave us good positive exposure concerning course conditions.

Overall for the month we did well in Revenues, but we were a little over budget in expenses, payroll, and Cog's. We were able to stay ahead of budget for the month in NOI by \$1,335. We remain in good shape in all categories staying well ahead of our budgeted YTD/NOI.

<u>July</u>	<u>Actual</u>	<u>Budget</u>	<u>PY</u>
Revenue	\$139,380	\$129,282	\$134,864
Payroll	\$65,287	\$62,642	\$60,575
COGS	\$17,030	\$13,707	\$15,234
Monthly Expenses	\$47,320	\$44,524	\$49,443
<u>NOI / less Mgt. Fee & Int.</u>	<u><\$13,062></u>	<u><\$14,397></u>	<u><\$12,961></u>
Rounds	5,068	4,800	4,981
Average rate	\$20.42	\$20.01	\$20.35

NOI/YTD less Mgt. Fee & Int. vs. Budget

Ahead of budget by \$34,471

Revenue Breakdown

- Rounds played were 5,068 6% over our budget of 4,800, and 2% over last year, 4,981 rounds.
- Green Fee & Cart Fee - \$103,509 vs. a budget of 96,027 over 8%, compared to last year \$101,394 over 2%.
- Merchandise - \$8,013 compared to \$8,550 budget, under 6%, compared to last year \$9,816 under 18%.
- Driving Range - \$2,781 compared to \$3,850 budget, under 28%, compared to last year \$3,100 under 10%.
- Food & Beverage - \$24,784 compared to \$20,240 budget, over 22%, compared to last year \$20,162 over 23%.
- City Sur-Charge - \$4,673 compared to \$4,186 budget, over 12%, compared to last year \$4,574 over 2%.

Payroll / Expenses Breakdown

Due to business being slightly stronger than anticipated, payroll and expenses were over budget in July. In payroll we were over budget by \$2,645 with \$1,949 of the overage in the outside services. We had vacation time used and had to fill hours and we saw stronger play causing payroll to be a little over budget in this department. Also in payroll, F&B was over budget by \$1,478 mainly due to the same reasons as outside services.

Expenses for July were over budget by \$2,796. In overall G&A, we were over by \$3,447. Utilities were over by \$1,802 due to escalating energy costs and high usage. We were also over in our Insurance by \$3,369 due to a prepayment in order to take a discount in the overall cost for the year. This is a timing issue and will see savings in this category in future months. In marketing, we were over budget for the month by \$3,875. This is due to prepaying our website invoice, which can no longer be made monthly. Again this is a timing issue and we should be able to recover from this in future months. Also in marketing, advertising in magazines was over by \$1,870. Again some of this is timing issues for local advertisements.

Overall Cog's for July were \$3,323 over budget. F&B Cog's ran over budget by \$3,414, some due to higher than budgeted revenues and some due to lower profit margins. In our slower summer months we get hit harder by employee discounts and consumption, which has a greater impact on our Cog's percentages. We will continually work on our margins to yield higher profits.

- Payroll - \$65,287 vs. a budget of \$62,642, over 4%
- Expenses - \$47,320 vs. a budget of \$44,524 over 6%
- Merchandise Cog's were 71%
- Food & Beverage Cog's were 48% food, 44% beverage

Golf Course

Presently the golf course has returned back to good health with the greens in good condition and the entire golf course kept to the standard we expect to see at Cypress Head.

Concerning Irrigation, we still remain on the dry side and struggling to maintain the course on the available water supply. We are currently receiving some reclaim water, and not relying only on our wells. The reclaim resource under normal conditions should remain replenished now through December. If we do not see close to normal rainfall for the remainder of the year, there is a chance we could face further problems. We will continue to keep a close eye on this situation.

Projects

- Refreshing the landscaping around the course with new pine straw
- Blackfoot Resource Group has started repairs on the storm drains around the golf course. The project should be completed in August.

Marketing

- We continue to offer Internet tee times through our web site and conducting e-mail marketing with e-mail blast.
- Kate continues to reach out to the community in efforts to drive more business to Cypress Head. Business leads include Daytona Beach CVB, Daytona USA, Port Orange/South Daytona Chamber, Port Orange YMCA, and Port Orange Community Trust.
- The motel/hotel association's golf coordinator is working together with Kate to create summer and fall golf packages.
- We are using print advertising to promote our web site. All media includes golf academy information.
- Kate continues to work with the Beachside Hotel/Motels such as the Bahama House, Ocean Court, Perrys' Resort, ect. We are booking tee times and small outings.

Weather

The weather was fairly typical for July, maybe a little drier and slightly warmer than normal.

Rainfall Totals: 4.15 inches of rain vs. average of 5.17 inches historically for the month.

Average Air Temperature: Lows averaged 76.7°F, historical average of 72°F – Highs averaged 90.9°F, historical average of 91°F.

Summary

In July we saw a normal business trend for this time of the year. With the heat of summer upon us we saw play taper off slightly from the vigorous pace we are used to seeing during most of the year. With August and September still to go, we are in good position financially compared to the budget as we approach the end of the fiscal year. We are confident with course conditions returning to the high standards we expect at Cypress Head, business should maintain normal levels as we finish out the summer.

As usual we will operate the facility as efficiently as possible without sacrificing the quality of the experience at Cypress Head.

If you have any comments or suggestions, please do not hesitate to call.

Sincerely,

James K. Hahn
Senior Vice President of Operations
KemperSports Management

CC: Steve Skinner

The Golf Club at Cypress Head

DATE: 8/10/06 EVALUATION

**Operated by
KEMPERSPORTS Management**

Course:	The Golf Club at Cypress Head
Contract Administrator	Jan Parsons/Chris Kucera
KSM Representatives	Jim Hahn
General Manager	Don Koerner
Superintendent	Dennis Pickavance

Prepared by:

**Kemper Sports Management, Inc.
500 Skokie Blvd. Suite 444
Northbrook, IL. 60062**

1. Pro Shop

Evaluation

A. Cleanliness/Orderly	5.8	10/05	5.9	04/06
	5.8	11/05	5.9	05/06
B. Appearance	5.8	12/05	5.9	06/06
	5.8	01/06	5.9	07/06
C. Displays	5.8	02/06	0.0	08/06
	5.9	03/06	0.0	09/06
D. Inventory				

Comments:

Overall, shop looks nice and orderly

- On going - Clean & orderly – Good 7/06
- On going - Well stocked – Good 7/06
- On Going – Exit lights properly lit – Good 7/06

2. Administrative Offices

Evaluation

A. Cleanliness/Orderly	5.9	10/05	5.9	04/06
	5.9	11/05	5.9	05/06
B. Appearance	5.9	12/05	5.9	06/06
	5.9	01/06	5.9	07/06
C. Equipment	5.9	02/06	0.0	08/06
	5.9	03/06	0.0	09/06

Comments:

Overall satisfactory, all 3 offices are neat & organized

- On going - Organized & Presentable - Good 7/06

3. Restaurant / Bar

Evaluation

A. Cleanliness/Orderly	6.3	10/05	6.0	04/06
	6.3	11/05	6.0	05/06
B. Appearance	6.2	12/05	6.4	06/06
	6.1	01/06	6.4	07/06
C. Tables and Chairs	6.1	02/06	0.0	08/06
	6.0	03/06	0.0	09/06

Comments:

- Carpeting in Grill Room needs replacing.

Overall restaurant is cleaner and brighter & continuing to improve

- On Going - Carpet cleaning – in need of replacement - New 7/06
- On Going - Review last Health Dept. inspections - Good 7/06
- On Going - Coolers clean inside & out - Good 7/06
- On Going – Vents are due to be bleached and/or painted – Good 7/06
- On Going – Air return vent cleaned over bar entrance – Good 7/06
- 1/05 – Carpet needs replacing. Will investigate pricing – by 2/05 – Project on hold due to city investigating possibility of banquet room to meet hurricane shelter status. 1/05 – Waiting for word from the city on progress of their investigation. - 2/05. At the March golf board meeting the status is still the same until further notice. 3/05. We have decided to move forward And get pricing for new carpeting – Quotes by 1/06 – We have set up appointments in January to get quotes from carpet Installers. Report findings by 2/06 – We are still waiting for final quotes from two carpet companies, hope to have final decision made for installation by 3/06. Had trouble getting a third quote. Waiting from newly contacted Trott Carpet. As soon as we get word from them we hope to make a decision to proceed. By 4/06 – We are proceeding with Diversified Carpeting to do the job. They have ordered the carpeting and plan to install by the first part of May – Update by 5/06 – Diversified Carpeting still waiting for delivery of the clubhouse carpet, will install as soon as they receive it - 5/06 – We are still waiting for the manufacturer to deliver the carper to Diversified. Latest date for delivery is third week of June due to problems at the factory during production, update by 7/06 – Carpet was installed during the last week of June - 7/06

<u>4. Banquet Room</u>	<u>Evaluation</u>			
A. Cleanliness/Orderly	5.2	10/05	5.2	04/06
	5.2	11/05	5.2	05/06
B. Appearance	5.2	12/05	5.2	06/06
	5.2	01/06	5.2	07/06
C. Tables and Chairs	5.2	02/06	0.0	08/06
	5.2	03/06	0.0	09/06

Comments:

- Curtains in storage areas replaced, waiting for word from city about expansion to the Banquet room before we proceed with any improvements.

Overall room is in stable condition

- **On Going** - Vacuum edges of walls & in corners - Good 7/06
- **On Going** - Cleaning & appearance of fans & light fixtures - Good 7/06
- **On Going** - Check if courtyard drainage is functioning - Good 7/06
- **On Going** - Clean vinyl, good 6/06
- **On Going** - Check for paint bubbling and leaks - Dry at the moment - 7/06
- 2/06 - We are seeing new bubbling, rust stains, and hairline cracks in the cement pillars. We will have someone out to check the situation - by 3/06 - Unable to contact anyone yet. Will try to get to it this month - by 4/06 - We had several ripped screens replaced by a private contractor, Dave Cooke. He checked the leak situation in the banquet room and discovered the gutters were plugged and was causing a backup. We will keep an eye on the situation to see if it continues. Update by 5/06 - Dry and not being tested due to weather conditions, update - 6/06 - Good 7/06

<u>5. Kitchen</u>	<u>Evaluation</u>			
A. Customer Service	6.1	10/05	6.1	04/06
	6.1	11/05	6.1	05/06
B. Cleanliness	6.1	12/05	6.1	06/06
	6.1	01/06	6.1	07/06
C. Equipment	6.1	02/06	0.0	08/06
	6.1	03/06	0.0	09/06

Comments:

Overall kitchen is in good working order

- **On Going** - Review last Health Dept. inspections - Good 7/06
- **On Going** - Food stored properly - Good 7/06
- **On Going** - Clean & Presentable - Good 7/06

<u>6. Club House Restrooms / Hallway</u>	<u>Evaluation</u>			
A. Cleanliness	6.2	10/05	6.2	04/06
	6.2	11/05	6.2	05/06
B. Equipment	6.2	12/05	6.3	06/06
	6.2	01/06	6.3	07/06
C. Appearance	6.2	02/06	0.0	08/06
	6.2	03/06	0.0	09/06
D. Odor				

Comments:

Overall clean and orderly

- On Going – Clean & Presentable – Good 7/06
- On Going – Odor free – Good 7/06
- On Going – Vents in ceiling of men and ladies room needs cleaning – Good 7/06

7. Entrance/Ext. Clubhouse/Cart Barn Evaluation

A. Landscape	6.2	10/05	6.2	04/06
	6.2	11/05	6.2	05/06
B. Signage	6.2	12/05	6.2	06/06
	6.2	01/06	6.2	07/06
C. Parking Lot	6.2	02/06	0.0	08/06
	6.2	03/06	0.0	09/06
D. Cement Walkways				

Comments:

Overall the clubhouse and it's surrounding area is clean and orderly

- On Going – Replace beds of annuals – good and just replaced in June - 7/06
- On Going – Fascia board & Trim in need of cleaning – good 7/06
- On Going - Clean Windows – good 7/06
- On Going – Litter free, cigarette butts – good 7/06
- On Going - Dirt and cob webs off of building – good 7/06
- On Going – Landscaping appearance, trimming & weed free – good 7/06

8. First Tee Area / Putting Green / Range Evaluation

A. Cut	6.4	10/05	6.5	04/06
	6.4	11/05	6.5	05/06
B. Health	6.4	12/05	6.5	06/06
	6.5	01/06	6.5	07/06
C. Starter Area	6.5	02/06	0.0	08/06
	6.5	03/06	0.0	09/06
D. Bag Drop				

Comments:

- Bull Arm fixtures on Range Light poles rotten and need to be replaced

Overall the first tee area is well kept and attractive

- On Going – Edge & Pine Straw all beds around benches & lights – Good 7/06
- On Going – Bag Drop Stand clean & orderly – Good 7/06
- 10/05 – Proceeding with having the Bullhorn fixture arms repaired. We have processed the Purchase Order and waiting for Buchanan Electric to schedule a date upon receiving the materials needed for the repairs. Progress report by 11/05 – Bull arm Fixtures have been ordered and we are waiting for delivery to Buchanan and word for completion of project. By 12/05 – Project of replacing Bull Arm fixtures holding the lights on the range light poles was completed on 12/7/05.

<u>9. Tee Conditions-Overall</u>	<u>Evaluation</u>			
	6.6	10/05	6.5	04/06
A. Cut	6.6	11/05	6.5	05/06
	6.6	12/05	6.6	06/06
B. Health	6.6	01/06	6.6	07/06
	6.5	02/06	0.0	08/06
C. Appearance	6.5	03/06	0.0	09/06
D. Playability				

Comments:

- The fourth and sixteenth tee box has improved and does not need to be rebuilt at this time
- Due to present maintenance practices the need for sand buckets at our par three tees is not necessary

Overall the tee boxes are very healthy and visually pleasing

- **On Going** - Divots continue to be filled on a regular basis - Good 7/06
- **On Going** - Quality of Cut - Good 7/06
- **On Going** - Color & appearance - Good 7/06
- **On Going** - Conditions because of wear and tear from heavy play - Good - 7/06
- **3/05** - We plan on enlarging the white tee on hole # 4. Dennis and his crew has already begun by spraying out the palmettos so they will be able to take them out easier. In the next couple months we will proceed with this project. Target for completion by 6/06 - This project has been pushed back due to the drought and the difficulty associated with a grow in under this circumstance. Dennis has asked Chris Kucera for the fill needed to proceed with the project. We plan on having it delivered time permitting so Dennis and his crew can proceed in completing this project in a timely manner. This will be a project that will be done when time allows for the maintenance crew, when not doing their normal maintenance duties. We hope to complete this project by 8/06

<u>10. Fairway Conditions</u>	<u>Evaluation</u>			
	6.5	10/05	6.6	04/06
A. Cut	6.6	11/05	6.6	05/06
	6.6	12/05	6.6	06/06
B. Health	6.6	01/06	6.6	07/06
	6.6	02/06	0.0	08/06
C. Appearance	6.6	03/06	0.0	09/06
D. Playability				

Comments:

Overall the fairways are very healthy

- **On Going** - Quality of cut, density, & playability - Good 7/06
- **On Going** - Color & Appearance - Good 7/06
- **On Going** - Weed control - Good 7/06
- **On Going** - Quality and consistency of Winter over-seed - No over-seed present -7/06
- **On Going** - Conditions of fairways for wetness and mowing schedules being kept - Good 7/06
- **4/06** - Have begun aerification and verticutting for spring - Finish by 5/06 - Finished 5/06

11. Primary Rough Conditions

Evaluation

A. Health	6.2	10/05	6.3	04/06
	6.2	11/05	6.4	05/06
B. Cut	6.3	12/05	6.4	06/06
	6.3	01/06	6.4	07/06
C. Appearance	6.3	02/06	0.0	08/06
	6.3	03/06	0.0	09/06
D. Playability				

Comments:

- Overall the rough is very healthy and consistent
- On Going - Pine straw beds – good 7/06
- On Going – Quality of cut, density, & playability – good 7/06
- On Going – Color & Appearance – good 7/06
- On Going – Weed control – good 7/06
- On Going – Conditions of rough for wetness and mowing schedules being kept – Good 7/06
- 4/06 – Aerifying for the spring – Finish by 5/06 – Finished 5/06

12. Common Rough Conditions

Evaluation

A. Health	5.1	10/05	5.5	04/06
	5.3	11/05	5.6	05/06
B. Cut	5.4	12/05	5.6	06/06
	5.4	01/06	5.6	07/06
C. Appearance	5.4	02/06	0.0	08/06
	5.5	03/06	0.0	09/06
D. Playability				

Comments:

- On Going Problem - Drainage work is needed in areas
Wet areas will continue to be our biggest challenge on the golf course
- On Going – Palmettos along right side of #11, need to always continue trimming – good 7/06
- On Going – Conditions for wetness and mowing schedules being kept on areas bordering the course – Good - 7/06
- On Going – Pine straw areas – Good 7/06
- 9/05- Looking to repair the sunken drains around the course. We have a quote of \$10,000 to repair 20 drains. We have contacted Ken Parker and he has instructed the City engineers to contact us to investigate the situation before we proceed. Hope to have information to proceed forward by 9/05 – update by 9/05 – We have learned the project has expanded and will require more engineering in the form of surveys which will greatly add to the cost of this project. Would like to discuss with the golf board at the October meeting. Results by 11/05 – Due to the added cost and the scope of the work involved in redoing the drains we are reassessing the project to possibly do just the ones that require the most attention. Reassessment by 1/06 – Project remains on hold and needs to be discussed during the January Board meeting. Update 2/06 – We are moving forward with plans to repair the drains. We will get with the city engineering for plans and approvals to move forward. Update by 3/06, target date for finalizing and starting the project by 5/06 – City has indicated the plans originally submitted to them by our contact, Blackfoot Research Group, is sufficient along with the surveys of the final grade. We are waiting for a revised plan from them. Further update 4/06 – New quote is at \$545.24 per catch basin. The scope of the project is to remove the old basins, rebuild with 12 inch A.D.S. pipe, and #89 stone, sod disturbed areas around the basins with 419 sod, and replace iron grates with plastic. We need approval to order the work to be done. We would like to discuss at the April board meeting. Update by 5/06. – We are continuing with getting two more quotes before we can proceed per our discussion at the board meeting – Update by 6/06 – We have gotten a total of two quotes and two other responses that were not interested in the project. Bobbi Palmer is investigating Blackfoot Resource group for credibility. We are waiting word from her for further instructions on how to proceed. Update by

7/06- Still waiting for a response from Bobbi on her reference research, will proceed upon her approval – update by 8/06. The drain repair has begun, should be completed by the end of August - 7/06

- 12/05 – Dennis has begun clearing out thick scrubby areas around the golf course. He has done work on #10, #11, #13, and #15. He will continue this for the next several months ending at the fourth hole left woods. Update on the progress by 2/06 – Dennis continues to clear areas now on the front 9, was on #9 during our inspection clearing thick areas left of the fairway. Update 4/06 – Currently on hole #4 and at the final phase of the clearing for this year.
- 3/06 – We have observed the scum on the ponds on hole #17. It is noticed that it is turning brown due to the last treatment done in February, and should soon disappear from the surface. We will keep a watchful eye on the situation. Update by 4/06 – Appears to have disappeared - 3/06

13. Greens Conditions Evaluation

A. Health	6.7	10/05	6.7	04/06
B. Cut	6.7	11/05	6.7	05/06
	6.7	12/05	6.8	06/06
C. Appearance	6.8	01/06	6.8	07/06
	6.8	02/06	0.0	08/06
D. Playability	6.7	03/06	0.0	09/06

Comments:

- Overall we continue to have healthy and good rolling greens
- **On Going** - Continue to treat the Ferry Rings on holes 1, 6, & now 17 with chemicals and cultural practices – Good 7/06
- **On Going** - Report of progress & treatments of the ferry rings by Superintendent Dennis Pickavance – Up to Date 7/06
- **On Going** – Smoothness & speed of ball roll – Good 7/06
- 7/05 –John Foy from the USGA did the site visit July 6 2005. – Report is underway by 8/05 – Received report, overall seems to be in agreement with our direction – 7/05
- 7/06 – John Foy from the USGA will be here on August 14, 2006 for his site visit. Report to follow
- **On Going** – Condition and consistency of the over-seed –Transition taking place, many brown areas due to dryness- 4/06 – Greens improving daily, much improved over a month ago - 5/06 – Greens good, over-seed non existent at this time – 7/06

14. Bunkers Evaluation

A. Appearance	6.2	10/05	6.3	04/06
	6.3	11/05	6.3	05/06
B. Texture	6.3	12/05	6.3	06/06
	6.3	01/06	6.3	07/06
C. Playability	6.3	02/06	0.0	08/06
	6.3	03/06	0.0	09/06
D. Conditions				

Comments:

Overall the bunkers, especially waste bunkers have made great strides

- **On Going** – Bunkers, edged & raked – Good - 7/06
- **On Going** - Waste bunker weed free & cultivated – Good -7/06
- **On Going** – Bunkers dry and able to be maintained - Good – 7/06
- **On Going** – Waste bunkers dry enough to maintain – Good 7/06

15. Course Restrooms Evaluation

A. Cleanliness	6.2	10/05	6.2	04/06
	6.1	11/05	6.2	05/06
B. Equipment	6.0	12/05	6.2	06/06
	6.0	01/06	6.2	07/06
C. Appearance	6.2	02/06	0.0	08/06
	6.2	03/06	0.0	09/06
D. Odor				

Comments:

Overall these rest rooms are clean and odor free

- On Going - Touch up paint on inside walls & floor – In need on floors, by 1/06 – We will be painting in January and February – Done 3/06 – Good – 7/06
- On Going – Clean & Presentable – Good 7/06
- On Going – Odor free – Good 7/06
- On Going – Cleaning schedule being kept – Good 7/06
- On Going – Outside appearance, roof and walls and floor outside - Good 7/06
- 12/05 – Floors and doors need a new coat of paint – By 2/06 – Weather has been too cool to paint. We have begun a more aggressive cleaning program with the rangers to maintain the restrooms, and adding air fresheners to enhance the cleaner effect. We plan on painting toward the end of February and into March needing several days of warmer and drier weather for the paint to cure correctly. Finish painting weather permitting by 4/06 – Completed painting the floors and walls, will complete the doors by 4/06 – complete 3/06

16. Cart Paths Evaluation

A. Edging	6.2	10/05	6.2	04/06
	6.2	11/05	6.2	05/06
B. Trimming of shrubs	6.2	12/05	6.2	06/06
	6.2	01/06	6.2	07/06
C. Tee Signs / Beds	6.2	02/06	0.0	08/06
	6.2	03/06	0.0	09/06
D. Curbing / Corners				
E. Bridges				

Comment:

Overall paths are looking very clean

- On Going - Drop off / pot holes along the path, flexi stakes to keep carts off – good 7/06
- On Going - Tee sign beds, weed control & fresh pine straw – good 7/06
- On Going - Edge cart paths - Good 7/06
- On Going – Palmetto control along cart paths – Good 7/06
- 3/06 – Due to an irrigation leak on hole #1, a section of the cart path needed to come out. We will be replacing- by 4/06 Done 4/06

17. Fertilizer & Chemical Program Evaluation

A. Records	6.2	10/05	6.2	04/06
	6.2	11/05	6.2	05/06
B. Up-Date	6.2	12/05	6.2	06/06
	6.2	01/06	6.2	07/06
C. Per Maintenance Plan	6.2	02/06	0.0	08/06
	6.2	03/06	0.0	09/06
D. Material Storage				

Comments:

- Fertilization tank still ruptured but not needed at this time

Overall in good order

- On Going - All application schedules are being followed - Good 7/06
- On Going - All records are up to date - Good 7/06
- On Going - All materials are stored properly and orderly – Good 7/06
- 2/06 – We got a great deal on a Fertilization tank and it has been replaced for \$250

18. Maintenance Equip. Fleet Conditions Evaluation

A. Preventative Care	6.6	10/05	6.6	04/06
	6.6	11/05	6.6	05/06
B. Appearance	6.6	12/05	6.7	06/06

	6.6	01/06	6.7	07/06
C. Storage Area	6.6	02/06	0.0	08/06
	6.6	03/06	0.0	09/06
D. Maintenance				

Comments:

Overall we're seeing improvements

- **On Going** - Track all repairs on every piece of equipment in the fleet - Good 7/06
- **On Going** - Work stations are neat and orderly - Good 7/06
- **5/06** - Working on replacing the Budgeted equipment, Front End Loader Tractor, One GATOR Utility Vehicle, Blower, & Spreader. We should be seeing approval at the City Council meeting in May – Update by 6/06 – Expecting the delivery of this equipment in the next couple of weeks. Update 7/07 – Received the front end loader and blower, expect delivery of other equipment during the next couple of months – Update by 8/06 – Only top dresser not delivered, should be here by 8/06

19. Maintenance Facility	Evaluation			
A. Surrounding Compound	6.0	10/05	6.0	04/06
	6.0	11/05	6.0	05/06
B. Offices & Break Room	6.0	12/05	6.0	06/06
	6.0	01/06	6.0	07/06
C. Safety Hazards	6.0	02/06	0.0	08/06
	6.0	03/06	0.0	09/06
D. Pump House Cleanliness				

Comments:

- Both Maintenance Building & the pump house could use exterior painting
- Superintendent Dennis Pickavance is comfortable with the security at the pump house and we feel it is not necessary to proceed at this time with the security fence and containment barriers. It may be necessary in the future as the population increases in the area.

Overall building is in good condition and functional

- **On Going** - Overall appearance of compound , cleaning up debris such as pipe, old tires, old equipment ect. And removing it from the site – Good 7/06
- **On Going** -Leaks - None 7/06

20. Golf Cart Fleet	Evaluation			
A. Appearance	6.5	10/04	6.4	04/05
	6.5	11/04	6.4	05/05
B. Mechanical function	6.5	12/04	6.4	06/05
	6.4	01/05	6.4	07/05
C. Batteries Watered	6.4	02/05	0.0	08/05
	6.4	03/05	0.0	09/05

Comments:

- The Golf Carts are in their second season and holding up well to the heavy use.
- Moving into the third year in February we will more than likely see increased problems with dead batteries and various maintenance issues due to the heavy usage they have encountered.

Overall carts are about average for the use they have recieved

- **On Going** - The carts will enter their third season in February and continue to be maintained by the Cypress Head Cart staff with records of maintenance work recorded – Good but aging 7/06

The purpose of the evaluation is to assure that the golf course continues to move forward in a positive direction, and if there are weaknesses, we address them as soon as possible.

The final ratings will be based on the categories listed, plus the feeling, ideas and experience of the raters. Any suggestions or changes made by the raters should be addressed at once. The ratings are based on a scale of 1 – 10.

Rating Summary:

Needs Improvement 1.0 to 4.9

Average: 5.0

Good: 6.0

Excellent: 7.0

Outstanding: 8.0 to 10.0

Current Overall Rating:

6.2	10/04	6.2	04/05
6.2	11/04	6.2	05/05
6.2	12/04	6.2	06/05
6.2	01/05	6.2	07/05
6.2	02/05	0.0	08/05
6.2	03/05	0.0	09/05