



CITY COUNCIL AGENDA ITEM

REQUESTED COUNCIL MEETING DATE 7 / 18 / 06

SUBJECT: 2005 Flu Program Revenue and Expenditures

DEPARTMENT: Fire & Rescue

RECOMMENDED MOTION: Approve the 2005 Flu Revenue and Expenditure Reports.

SUMMARY:

This is the follow up report requested by the Council, at the completion of the 2005 Flu Shots Season billing process. These reports summarize all revenue collected during the 2005 Flu Shots Season and the programs funded from the revenue generated, in accordance with Resolution 05-63.

ATTACHMENTS: Ordinance Resolution Budget Resolution

Other

Support Documents/Contracts Available for Review in Manager's Office

DEPARTMENT HEAD

Submitted

Date

7/6/06

FINANCE DEPARTMENT

Approved as to Budget Requirements

Date

CITY ATTORNEY

Approved as to Form and Legality

Date

CITY MANAGER

Approved Agenda Item for:

Date

7/18/06

COUNCIL ACTION:

- Approved as Recommended
- Disapproved
- Tabled Indefinitely
- Continued to Date Certain
- Approved with Modification

**2005 Flu/Pneumonia
Program Revenue Report**

Flu Shots

4602	Cash/Check given @ \$25 =	\$115,050.00
123	City Employees given @\$25 =	\$ 3,075.00
565	Sold to other Agencies @ \$20 =	\$ 11,300.00
6552	Medicare billed @ \$30.03 =	<u>\$196,756.56</u>
11842	Total shots billed and anticipated revenue collected =	\$326,181.56
72	Shots outstanding @ \$25.00 expected revenue =	\$ 1,800.00
	*32 shots HMO Patients	
	*40 shots Medicare pending	
<u>11914</u>	Total Flu Shots given and revenue anticipated =	<u>\$327,981.56</u>

Pneumonia Shots

279	Cash/Check given @ \$35 =	\$ 9,765.00
7	City Employees given @ \$35 =	\$ 245.00
435	Medicare billed @ \$42.54 =	<u>\$ 18,504.90</u>
721	Total shots billed and anticipated revenue collected =	\$ 28,514.90
7	Shots outstanding @ \$35.00 expected revenue =	\$ 245.00
	*4 shots HMO Patients	
	*3 shots Medicare pending	
<u>728</u>	Total Pneumonia given and revenue anticipated =	<u>\$ 28,759.90</u>

Program Totals

11,914	Flu shots given with collected and anticipated revenue	\$327,981.56
728	Pneumonia shots given with collected and anticipated revenue	<u>\$ 28,759.90</u>
	Total program revenue anticipated	\$356,741.46
	Total program cost (supplies, serum, overtime)	<u>-\$158,012.52</u>
	Net revenue anticipated for 2005 program	\$198,728.94
	Budgeted supply cost for 2006 (serum, supplies)	<u>-\$139,719.40</u>
	Net program revenue anticipated	\$ 59,009.54

Note: Anticipated revenue is the estimated return. Many patients listed under Medicare were in fact HMO patients, for which Medicare does not reimburse. These patients were invoiced for direct payment to the City and this reimbursement is below what we would have received had Medicare paid.

**2005 - 609 Fund
Revenue Expense Report**

Public Education Fund balance as of 6/30/06 **\$328,061.00**

*Sources of revenue for this account include:

CPR Courses	First Aid Courses
Babysitting Courses	ACLS Courses
ITLS Courses	Advanced EMS Courses
PALS Courses	Public Donations
Flu/Pneumonia Shot Program	

Expenditures as of 6/30/06

EMS & Fire Training: Training and travel expenses for the following courses:

- *Clin-Con EMS Conference and ALS Competition
- *Fire Rescue East Conference and ALS Competition
- *12-Lead Training Class
- *Advanced Airway Training Course
- *American Heart Association Conferences & Meetings
- *SWAT Medic Training Classes

\$8,814.00

Community Education Programs: Materials necessary to provide for programs delivered to the community such as the Department's Open House, fire safety house equipment/material, CPR, First Aid and Babysitting Courses.

\$4,474.00

Annual Banquet: Supplies, miscellaneous expenses and awards for the Annual Fire Rescue Awards Banquet.

\$3,894.00

Heart Monitor Up-Grade: Upgrade one LifePak 12 unit to include Co2, 12 lead and fax modem.

\$11,288.00

Mobile Data Terminal: Purchased new Mobile Data Terminal (MDT) units to replace obsolete units in our apparatus.

\$10,212.00

Firefighters Olympics: Cost to send POFR personnel to the State Firefighter Games. Members brought home 2 gold, 5 silver and 5 bronze medals.

\$1,770.00

Fire Communication Units: Purchased fire communication units for the first run fire apparatus. These devices were required to comply with Federal and State requirements for hearing protection. They

have also improved communication between personnel, when responding to emergencies.

Total Expenditures to Date.....\$43,372.00 **\$2,920.00**

Anticipated Expenditures

Community AED Program: Purchase Automatic External Defibrillator's (AED) for community public access program. We have applied for AED's through the Volusia County EMS Grant Program. These units will be needed if this Grant does not get approved.

9 – AED's with required supplies **\$9,000.00**

Smoke Detector Program: These units would be for continuation of the program and replacement 9-volt batteries.

200- Smoke Detectors @ \$650.00 for 100 **\$1,300.00**

Fire Explorer Post: This program will establish the creation of a Fire Explorer's Post. The post will be used to mentor the City's youth toward a career in the Fire Rescue Service.

\$10,000.00

Retirement Functions: This funding will allow for luncheons/refreshments to honor fire personnel who are retiring.

\$1,875.00

Lifenet Receiving Station: This unit is needed to transmit our EKG's from field to receiving hospital that the cardiac patient will be transported to.

\$35,000.00

Heart Monitors: To up-date and replace Lifepak 12 Heart Monitors being used in the field.

2- Heart Monitors with required attachment @\$22,000.00 each **\$44,000.00**

Total Anticipated Expenditures..... \$101,175.00

Totals

Expenditures	\$43,372.00
Anticipated Expenditures	<u>\$101,175.00</u>
Total Program Costs	<u>\$144,547.00</u>